



For Sale

Location: **Hobart**
Asking: **\$3,965,940**
Type: **Services-Other**

\$3.8M Revenue Managed IT & Cyber Security Business | Recurring Income | Hobart & Sydney

Opportunity to acquire a well-established Australian technology services business delivering managed IT, cyber security and digital transformation solutions to a diversified national client base.

Operating across Hobart and Sydney, this business has developed a strong reputation for simplifying complex systems through structured consulting, automation and subscription-based managed services.

Supported by an experienced delivery team and documented operational frameworks, the company offers a turnkey platform with genuine scalability.

With FY2025 revenue of \$3,862,297, this is an asset-light, recurring income business positioned within one of the fastest-growing sectors in the technology services market.

Acquisition Highlights

- FY2025 revenue of approximately \$3.8M, \$1,535,317 Net Profit
- Subscription-based client agreements with recurring billing
- Strong monthly recurring revenue profile supporting cash flow stability
- Core specialisation in managed cyber security, IT services and technology advisory
- Highly systemised operation with documented SOPs and automation workflows
- Sydney-based office footprint supported by remote-first service delivery
- Experienced team ensuring operational continuity post-acquisition
- Diversified client base across professional services and SME sectors
- Asset-light model with minimal inventory requirements
- Significant opportunity to scale endpoints, expand contracts and grow managed services revenue

Business Overview

The business provides specialised consulting, implementation and ongoing managed services designed to simplify complex technology environments. Long-standing client relationships, structured onboarding processes and subscription-based billing underpin predictable revenue streams and strong

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retention.

As organisations continue to prioritise cyber security, cloud migration and outsourced IT management, demand for scalable managed services platforms remains strong.

This opportunity offers an established foundation for growth without the need to build systems or teams from the ground up.

Strategic Fit

This acquisition will appeal to:

- Managed services providers seeking geographic expansion or bolt-on growth
- Cyber security operators looking to increase recurring revenue and client scale
- Technology consultancies expanding into managed services
- Strategic buyers seeking a defensible, subscription-based technology platform

For a full Information Memorandum, copy and paste the following link into your web browser to complete the confidentiality agreement - <https://www.mbs-public.com/public/2bb9d2bb-d911-48ea-b2db-b43dafefc10e/ca>

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