



For Sale

Location: **Newcastle**
Asking: **\$399,000**
Type: **Retail Other**

16+ Year Wedding Styling Hire Business, Strong Venue Network, Hunter Valley

For over 16 years, this business has been building something rare in the wedding industry: genuine, lasting relationships. Run by a husband-and-wife team since 2010, it has grown into a trusted name among venues across one of NSW's most popular wedding and corporate event destinations.

That trust continues to generate business, with confirmed forward bookings already secured. A buyer steps into an established booking pipeline rather than having to build one from a standing start.

The vendors are ready for a new chapter and are stepping back for personal reasons, with a genuine handover and changeover support on offer to set the next owner up properly.

This opportunity suits a hands-on operator, couple or existing industry participant seeking a flexible, home-based business with real momentum already behind it.

Sixteen years in the same region means the referral network and venue relationships aren't things a new owner has to build from scratch. They're already in place.

The business holds an extensive range of styling inventory and equipment, built up over years of trading, giving a buyer genuine capacity to service a strong forward calendar of weddings and events.

Systems are proven and the online presence is established, so much of the operational groundwork is already done. It is, in every sense, a turnkey creative business, with the inventory, relationships and bookings already in place for a new owner to step straight in.

The business offers a flexible operating model, with working hours structured around scheduled weddings and events rather than a traditional nine-to-five routine.

Key Highlights

- * Over 16 years of trading with an established reputation in the wedding and event industry
- * Strong forward booking calendar extending well beyond settlement

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- * Extensive styling inventory and equipment included in the sale
- * Strong, long-standing venue relationships across the wider region
- * Proven systems and an established online and social presence
- * Flexible, home-based operating model
- * Owners available to assist with a genuine changeover
- * Photo portfolio included to support ongoing marketing

Growth Potential

- * Scale capacity by bringing on additional staff
- * Expand further into corporate and private event styling alongside weddings
- * Grow further through digital marketing and referral activity
- * Introduce additional hire products and premium package tiers
- * Expand the established brand and service offering into surrounding regions

Who's This Business For

This opportunity would suit an individual, couple or owner-operator wanting a flexible, home-based lifestyle business with an established pipeline of future work. It may also appeal to an experienced operator in the events or hire industry looking to acquire an established network, reputation and inventory rather than build these from the ground up.

Contact broker Kim Bligh on 0428 338 349 for more information. For a quicker response, complete our Confidentiality Agreement:

<https://api.thebrokerageconnection.com.au/widget/form/5rd89rHVecI7l100XcL6>