



For Sale

Location: **SA**
Asking: **\$420,000**
+ **SAV**
Type: **Manufacturing**

Established Fencing Business - 25+ Years - Flexible Owner or Management Model Adelaide, South Australia \$420,000 + SAV

An excellent opportunity to acquire a well-established South Australian fencing business with more than 25 years of trading history, an experienced workforce, established customer and supplier relationships and significant potential for growth.

The business services residential and commercial markets, with installation work currently undertaken by experienced employees and subcontractors.

Two Ways to Make This Business Work for You

For a hands-on purchaser with fencing, building or trade experience, there is significant opportunity to combine management and sales with installation work, potentially reducing reliance on subcontractors, increasing capacity and improving margins.

Alternatively, a purchaser seeking a management-based model could appoint an experienced manager to oversee quoting, scheduling, purchasing, customer relationships and general day-to-day operations, while installation continues to be undertaken by employees and subcontractors.

The purchaser therefore does not need to personally undertake installation work.

An Established Platform Ready for its Next Owner

Rather than starting a fencing business from scratch, the purchaser steps into an established operation offering:

1. 25+ years of trading history and industry reputation
2. Experienced employees and established subcontractors
3. Plant, equipment and operational infrastructure
4. Established customer and supplier relationships
5. Existing systems and processes
6. Ongoing enquiries and work pipeline
7. Significant opportunity for further growth

There is considerable scope for a motivated purchaser to grow the business through increased marketing, business development, commercial relationships and greater utilisation of the existing operational capacity.

The opportunity may particularly suit an existing trade or construction business seeking expansion, a fencing or construction industry participant, a hands-on owner-operator, or a business purchaser wishing to operate through an appointed manager.

Transition

Contact:

Pat Versace
+61412831162

aubbizbuysell.com.au/134014

Versace Business Services
Broker Ref: 1922



The owners are committed to providing an orderly handover, including the transfer of relevant business information, systems, supplier and customer knowledge.

Relevant occupational and building licensing requirements will need to be satisfied by the purchaser and/or appropriately qualified personnel, with further information available to genuine purchasers.

Flexible Finance Options Available - Subject to Lender Assessment & Approval

Photo for Illustration Purposes Only

RLA 66335