



For Sale

Location: **Sydney**
Asking: **\$11,000,000 + SAV**
Type: **Retail Other**

Award-Winning Marine Dealership | FY26 Revenue \$27m, Normalised EBITDA \$3.35m | Management In Place

A rare opportunity to acquire one of Australia's most respected and award-winning marine dealerships. Established for two decades, the business has earned a reputation as a market leader through its unwavering commitment to quality, customer service, and industry excellence.

Representing some of the country's most recognised boat and outboard brands, the dealership offers a comprehensive range of new and pre-owned boats, engines, parts, accessories and professional servicing. Long standing relationships with leading manufacturers, together with a loyal and expanding customer base, have made it a trusted name within the marine industry.

Business Highlights

- FY26 revenue of \$27m with normalised EBITDA of \$3.35m
- Earnings have grown in each of the last five financial years
- Award-winning dealership with an outstanding reputation built over 20+ years
- Recognised as a leading business within the Australian marine industry
- Under management, with an experienced team across sales, service and parts. The owner works in the business day to day and provides direction as required, and the business operates effectively in his absence
- Diversified income across boat sales, engine sales, parts, accessories and servicing, with no reliance on any single line
- Strong workshop capability and a substantial parts operation generating recurring revenue
- Purpose designed and fully fitted premises
- Extensive base of loyal, repeat and referral customers
- Experienced management team and long serving staff, including skilled technicians and dedicated parts specialists
- Well established systems, processes and supplier relationships

Growth Potential

Significant scope for further expansion through increased service capacity, additional brand partnerships, wholesale operations and continued growth across the established customer network.

Contact:

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Business Brokers Network
Australia
Broker Ref: 26265



Businesses of this calibre rarely become available, combining strong financial performance, secure recurring revenue, an outstanding reputation and excellent growth prospects.

Handover

The current owner will provide a comprehensive handover and training period, allowing the purchaser to continue operations with confidence and minimal disruption.

Sale Structure

\$11,000,000 plus stock at value, currently approximately \$1.5m. Sold as a going concern.

Next Steps

This is a substantial, profitable business with a proven operating model, recurring revenue and a clear growth pathway. It is suited to a strategic buyer, or an industry participant. Full financial statements and a detailed information memorandum are available to qualified buyers on execution of a Non-Disclosure Agreement.

All enquiries are handled in strict confidence. Buyers will be asked to provide evidence of capacity, and the vendor approves each party before any identifying information is released.

For a full Information Memorandum, copy and paste the following link into your web browser to complete the confidentiality agreement - <https://www.mbs-public.com/public/615c9d37-1a85-4eeb-b65c-15060de1ae02/ca>

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