



For Sale

Location: **Hobart**
Asking: **\$4,500,000**
Type: **Retail Other**

Established Uniforms & Workwear Business | \$6.15M

Revenue | \$1M+ Profit | 30+ Years

An exceptional opportunity to acquire a highly established Australian provider of uniforms, workwear and decorated corporate apparel, with 30+ years of trading history.

The business generated \$6.15M revenue and \$1.01M net profit in FY2026, servicing approximately 1,600 organisations across corporate, education, healthcare, government, hospitality, sports, industrial and commercial sectors.

Key Highlights

- \$6.15M FY2026 revenue
- \$1.01M FY2026 net profit
- 15% net profit margin
- 30+ years established
- Approximately 1,600 customers in FY2026
- Highly diversified customer base largest customer only 1.7% of revenue
- Top 20 customers represent approximately 18.5% of revenue
- Strong repeat customer base and established relationships
- Approximately \$500,000 committed to customised systems, automation and processes
- Experienced management team, with key personnel having 1011 years' tenure
- Genuinely owner-independent owner contributes approximately 2 hours per week
- Established operations across Tasmania and Queensland
- New five-year lease commencing September 2026, plus five-year option

Systemised & Owner-Independent

The business offers an integrated uniform solution encompassing sourcing, customised apparel, decoration, embroidery, production, inventory and fulfilment.

A comprehensive platform of customised systems, automation and documented processes supports an efficient and scalable operation, underpinned by an experienced team and minimal owner dependency.

Growth Opportunity

The business provides a strong platform for continued growth through increased sales and marketing, geographic expansion, cross-selling, customer acquisition and further utilisation of its established systems and infrastructure.

An ideal acquisition for an industry participant, complementary distributor, apparel/workwear operator or experienced purchaser seeking a profitable, highly systemised and genuinely owner-independent B2B business.

Price: \$4,500,000 including stock

For a full Information Memorandum, copy and paste the following link into your web browser to complete the confidentiality agreement - <https://www.mbs-public.com/public/549ba45a-ed1f-4eb7-a0de-a97facd109f0/ca>

Contact:

Dru Morgan
or [1300 577 297](tel:1300577297)

aubizbuysell.com.au/134051

Business Brokers Network
Australia
Broker Ref: 26266



