



## For Sale

Location: **Sydney**  
Asking: **\$4,500,000**  
Type: **Construction**

### Established Commercial Construction Business, Sutherland Shire, 29 Staff and Blue Chip Client Base

This business started the way a lot of good construction companies do. A plumber decided he wanted to run his own show, and in 2014 he did exactly that.

Twelve years on it employs 29 full time staff, holds Triple ISO certification, and works for clients who do not hand contracts to just anyone: Defence, TransGrid, Healthscope, RSL Lifecare, Sydney Water, HCF, Ausgrid and Telstra, plus hospitals, schools and facilities management providers.

The service offering has grown deliberately. A builder joined in 2018, opening the door to Defence work and a dedicated Civil team. An Electrical division followed in 2024. What began as a single-trade plumbing outfit is now a four-discipline operation (plumbing, building, civil and electrical) each run by its own manager.

The owner is straightforward about why he is selling. He has a growing family, already owns two businesses in other sectors, and wants to step back from construction full time.

It would suit an experienced construction operator, or an incoming managing director who wants an accredited, staffed, client backed platform rather than a standing start.

Working for government departments and tier one clients is a barrier to entry in itself it takes accreditation, trained people, and HSEQ systems that stand up to audit. It completes more than 2,000 reactive maintenance jobs a year on top of larger project work, and has held that position for years.

The team is the asset. Each discipline is run by its own manager, staff carry the tickets the client base demands, and a manager already runs day-to-day operations.

Because of the ISO framework, the business runs on documented procedures rather than what sits in the owner's head the difference between buying a job and buying a company.

The Kirrawee facility gives the business 600sqm of recently fitted-out factory and office space, with the fleet and plant to support it. No fit out is required, and the lease has a five year option.

New work has come almost entirely from word of mouth, doing the right thing and doing what you say you will do, with no meaningful spend on lead generation.

#### Key Highlights

- \* Trading since 2014 under continuous ownership, grown from a single-trade plumbing business into a four-discipline plumbing, building, civil and electrical operation
- \* Blue chip and government client base including Defence, TransGrid, Healthscope, RSL Lifecare, Sydney Water, HCF, Ausgrid and Telstra
- \* 29 full time staff across four departments, each led by its own manager
- \* Triple ISO certified (9001, 14001, 45001) with strong HSEQ performance
- \* 2,000+ reactive maintenance jobs a year alongside larger project work
- \* Manager already in place, owner filling gaps rather than holding it together
- \* 600sqm Kirrawee facility plus fleet and plant, no fit out required
- \* Goodwill, plant and equipment, debtors and work in progress included
- \* Lease to November 2027 with a five-year option

#### Growth Potential

The owner is candid the business is capable of significantly higher revenue and profit under a dedicated managing director or CEO. He currently helps out wherever needed rather than driving growth from the front, and that gap is the opportunity.

### Contact:

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With 20 to 30 active clients on the books and no formal business development in place, there is clear scope to deepen accounts and pursue new tenders. The Electrical division, launched in 2024, still has room to grow.

Who is this business for?

Best suited to an experienced construction or trade services operator, an incoming managing director with commercial construction background, or an established contractor looking to acquire accreditation, a qualified workforce and a government facing client list in one transaction. Given the size of the team and compliance environment, this is not a first-time buyer proposition.

Contact the broker on 0400 440 440. For a quicker response, complete our Confidentiality Agreement: <https://api.thebrokerageconnection.com.au/widget/form/5rd89rHVecI7l100XcL6>