



For Sale

Location: **Sydney**
Asking: **Price on Application**
Type: **Manufacturing**

Managed Manufacturing Business | \$1.95M EBITDA | NZ

Fully managed B2B manufacturing, importing and distribution business with a General Manager in place and an EBITDA of \$1.95M. Recognised as a leader in its sector, it combines recurring revenue, strong margins and an experienced team.

Tauranga-based with nationwide customer reach, this fully managed business offers an incoming owner the flexibility to operate from outside the region while providing strategic direction and governance.

Business Highlights

- Vertically integrated manufacturing, importing and B2B distribution platform.
- Trade-only B2B model serving industry customers rather than end users, keeping the commercial model focused.
- Consistent sales and recurring revenue, with FY26 EBITDA of \$1.95M and strong margins.
- General Manager and an experienced specialist team in place, supporting governance-led ownership.
- Broad customer base with no individual customer exceeding 10% of revenue, supported by diversified local and international supply partners.

Further development can come through customer growth, product and service development, strategic partnerships and operating efficiencies. The established management structure allows an incoming owner to focus on governance, strategic

direction and growth. An attractive opportunity for an experienced buyer or trade buyer seeking a sector-leading, managed business with recurring income and a clear platform for future growth.

Price on Application

Call Daren Leng 021 0278 6045 or Ben Smith 022 505 3883.

Contact:

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Further information will be provided to qualified parties following an initial discussion and completion of a confidentiality agreement. Please copy and paste the link below into your web browser to complete