

Specialist Powder Coating Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **\$289,000**
Type: **Services-Other**

Established Specialist Powder Coating Business Strong asset value Enormous Upside

An exceptional opportunity to acquire a long-established, asset-backed business with a proven customer base, substantial infrastructure & significant untapped growth potential. Tight operation with high profits!

With over 40 years as a family business and 22+ years under the current owner, this is a well-established enterprise with strong goodwill, industry expertise and customer relationships. Generating approximately \$10,000+ in weekly revenue, around 80% comes from repeat and recurring clients, providing a dependable revenue base and strong potential for further growth.

Key Business Highlights

- 2026 sales of \$485,474 and profit of \$168,548
- 80% repeat & recurring customer revenue
- 40+ years of family business history & 22 years under current ownership
- Strong underlying asset value
- Substantial purpose-built warehouse facility
- Established infrastructure, operational capability, strong customer & supplier relationships
- Semi-under management, providing flexibility for an incoming owner
- Significant opportunity to increase revenue through proactive sales & business development
- Ideal platform for an owner-operator, industry participant or strategic buyer
- Attractive acquisition point below the replacement cost of the underlying assets
- Motivated vendor

The Opportunity - Successfully operated by the current owner for more than 22 years, the business offers a buyer the opportunity to acquire an established operation with an existing recurring customer base, semi-managed structure, purpose-built premises and substantial asset backing.

A new owner can maintain the current structure or take a more active role to drive growth through sales, customer acquisition, strategic partnerships and market development.

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With the business and underlying assets available at a value below the estimated replacement cost of the existing infrastructure, this represents an attractive opportunity combining operational upside with strong asset backing.

Priced for Immediate Sale - After more than 22 years of ownership, the vendor is motivated to transition the business to its next owner and has positioned the opportunity for immediate sale. An ideal opportunity for a motivated buyer seeking recurring revenue, substantial assets, purpose-built infrastructure and significant growth potential.

For a full CIM, copy & paste the following link into your web browser to complete the confidentiality agreement - <https://www.mbs-public.com/66w9f54>

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