



For Sale

Location: **WA**
Asking: **Expressions of Interest**
Type: **Services-Other**

Premium Facilities Services Business | Revenue \$5.3m | EBITDA ~\$1.4m | Pilbara Region, WA

A rare opportunity to acquire a long-established, highly systemised facilities services business operating in the resource-driven Pilbara region of Western Australia.

Generating approximately \$5.3M in annual revenue with normalised EBITDA of ~\$1.4M (26% margin), this business has delivered consistent growth over multiple years and is supported by an experienced management team and well-defined organisational structure.

The Business

Operating for nearly three decades, this business provides contracted commercial and industrial cleaning, high-pressure cleaning, yard maintenance and general labour services to a diversified blue-chip client base. Approximately 95% of revenue is recurring across ~85 customers including government, education, ports and resource sector bodies.

A Genuine Competitive Advantage

The business holds Approved Employer status under the Pacific Australia Labour Mobility (PALM) Scheme, providing privileged access to a reliable, structured offshore workforce a significant differentiator in the labour-constrained Pilbara market. Staff are housed in dedicated on-site accommodation, further securing workforce stability and operational continuity.

Key Features

- ~95% contracted/recurring revenue stable, low-risk income profile
- Normalised EBITDA ~\$1.4M p.a. at consistent 2426% margins
- PALM Scheme Approved Employer + DAMA sponsorship capability
- Dedicated staff accommodation
- Experienced management team fully in place
- Cloud-based systems and modern equipment scalable and transferable

Growth Potential

Contact:

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Business Brokers Network
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Broker Ref: 26402



The business has achieved its current scale with minimal active marketing. Significant upside exists through contract expansion, geographic growth into adjacent Pilbara markets, and entry into adjacent services such as labour hire and bundled facilities management.

For the full CIM,copy & paste the link to complete the NDA - <https://www.mbs-public.com/public/aebad09e-2c4e-4f47-94f5-00a6149caff1/ca>

Dru