

# Boutique Hair & Beauty Salon Business for Sale Perth



Note: Images shown are for representation purposes only and are not photographs of the actual business.

## For Sale

Location: **Perth**  
Asking: **\$101,500 + SAV**  
Type: **Health/Beauty**

### Profitable Boutique Hair & Beauty Salon | Multiple Income Streams | 3km from Perth CBD

Some salon opportunities give you four walls and a fit-out.

This one gives you the atmosphere, the clientele, the team, the systems and multiple income streams all wrapped inside a beautifully styled boutique destination just minutes from Perth CBD.

It is the kind of salon people fall in love with.

The coffee is flowing. The conversations are buzzing. Clients settle in, feel completely at home and leave looking and feeling like the best version of themselves.

Behind that dreamy client experience sits something equally attractive: an established, fully managed business designed to earn from more than one person standing behind one chair.

For an investor wanting a supported, income-producing salon or a beauty professional ready to step into ownership without enduring the cost and chaos of starting from scratch, this is the opportunity you hope appears but rarely does.

#### More Than a Salon It's a Complete Beauty Destination

Thoughtfully created as a boutique hair and beauty hub, the business brings together established salon services, independent beauty professionals and a loyal client community under one gorgeous roof.

Clients can experience more than a standard appointment. They are welcomed into a warm, personal environment where thoughtful consultations, beautiful results and genuine relationships take centre stage.

From custom colour and balayage to styling, treatments and complementary beauty services, the business has been built around helping clients achieve their dream look while maintaining the health and condition of their hair.

### Contact:

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Business Brokers Network  
Australia  
Broker Ref: 26388



That care has created something a new fit-out simply cannot buy: trust.

## Multiple Income Streams Already Working for You

Why rely on one chair when your business can earn in several ways?

Revenue is generated through established hair services, with additional income contributed by beauty professionals operating within the premises.

This diversified structure creates a more flexible and resilient business model, with revenue extending beyond traditional salon services.

For the incoming owner, that means you are not simply purchasing a salon.

You are acquiring an established beauty ecosystem with several moving parts already contributing to the bigger picture.

## ' Fully Managed with Freedom to Choose Your Role

Want to own the business without becoming trapped behind the chair?

The existing management structure gives an investor the flexibility to take ownership while retaining experienced operational support and established day-to-day foundations.

Prefer to be hands-on?

An owner-operator could bring their own clientele, work within the salon and potentially increase their personal earnings while continuing to grow the wider business.

You can step back. Step in. Or create a balance between the two.

The beauty of this opportunity is that the foundations are already in place the next chapter can be shaped around you.

## A Dreamy Fit-Out That's Ready From Day One

Warm, stylish and beautifully presented, this is the kind of salon clients want to visit, team members are proud to work from and beauty professionals would love to call home.

Every detail contributes to the experience: an inviting atmosphere, a professional workspace and a boutique aesthetic that feels elevated without losing its warmth.

Here, the hard work has already been done.

Take the keys. Add your vision. Begin earning from an established platform.

No lengthy setup. No starting with an empty appointment book. No waiting for a new brand to find its place in the market.

Loyal Clients. Genuine Relationships. An Established Reputation.

Beautiful interiors may attract attention, but it is the experience that keeps clients returning.

This salon has built meaningful relationships through quality services, personalised consultations and consistent client care. Its loyal clientele and established reputation provide an invaluable foundation for the next owner.

People do not simply come here for their hair.

They come for the feeling, the familiarity and the confidence they take with them when they leave.

That kind of loyalty cannot be installed during a fit-out; it is earned over time.

Already Beautiful. Already Earning. Ready for Its Next Level.

The business is established and operating, but its next stage may be the most exciting one yet.

A motivated buyer could build upon the existing foundations by:

- Expanding the team or introducing additional operators
- Increasing chair and treatment-space utilisation
- Growing professional retail product sales
- Introducing complementary beauty, wellness or premium services
- Strengthening social media and digital marketing
- Extending trading hours or increasing appointment availability
- Creating memberships, packages and recurring-revenue offers
- Developing collaborations with aligned beauty and wellness professionals

The space is here.

The clientele is here.

The reputation is here.

The income streams are already in motion.

The next owner simply brings the vision to make it even bigger.

## Secure Lease Through to 2027

A secure lease through to 2027 provides stability and confidence, allowing the incoming owner to settle into the business, nurture the existing clientele and focus on growth.

## Financial Snapshot

Annual Revenue: \$220,074

Net Profit: \$43,147

Owner Earnings (SDE): Approximately \$45,000\$47,000

Weekly Rent: Approximately \$1,425, including outgoings and GST

## This Isn't Just a Salon Purchase It's the Beginning of Your Next Era

Imagine walking into a beautifully presented salon where the clients already know the door, the team understands the business and more than one income stream is already contributing to revenue.

Imagine skipping the expensive setup stage and stepping directly into a business with personality, reputation and genuine momentum.

This opportunity could suit:

An investor seeking a fully managed beauty business with growth potential

An established salon owner ready to expand their portfolio

A stylist or beauty professional wanting to step confidently into ownership

An ambitious owner-operator ready to combine business profits with personal earnings

Opportunities offering this combination of a dreamy fit-out, loyal clientele, management support, multiple income streams and an inner-city position do not come along every day.

The business is being offered confidentially. Its name, exact location and full operational information will be released only to genuinely interested and qualified buyers.

Someone is going to recognise what this salon could become.

Make sure it is you.

Request the confidential Information Memorandum today.

Nikki Katz

5 National Business Broker of the Year | Hall of Fame Inductee

Enquire online at: [aubizbuysell.com.au/134420](https://aubizbuysell.com.au/134420)

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