



For Sale

Location: **Sydney**
Asking: **\$1,600,000**
Type: **Health/Beauty**

Premium Digital Dentistry Supplier 13 Years Established Exclusive Brands

This established dental supply business is a boutique, high margin distributor specialising in premium digital dentistry solutions. Client throughout Australia. With 13 years of consistent growth, it has built a strong national reputation for reliability, technical expertise, and exceptional customer service. The business operates on a unique exclusivity model, reflected in the statement "only stocking noncompeting, best in class products", ensuring clear market differentiation and strong brand loyalty.

Key Highlights:

- * Exclusive portfolio of leading global brands across CAD/CAM systems, milling materials, 3D printers, digital scanners, and classic lab consumables.
- * Nationwide installed base of 100+ milling systems, generating recurring consumable revenue and long-term client relationships.
- * Recognised service excellence, supported by the line "widely recognized in the market for unmatched technical support and customer service".
- * Strategic growth runway into the much larger clinic and prosthetist segments, representing 95% of the dental market.
- * Diversified product expansion including chairside systems, digital denture workflows, facial scanning, implant photogrammetry, and entry level 3D printing.
- * Strong industry credibility, backed by leadership with deep dental laboratory and digital workflow expertise.
- * The Vendor will provide full support with transition and handover following settlement, as required by the Purchaser.

With exclusive brands, a proven sales infrastructure, and multiple scalable growth pathways, this business presents a compelling acquisition at \$1.6M plus stock.

ONLY GENUINE BUYERS WITH SUFFICIENT FUNDS TO QUERY.

EXCLUSIVE LISTING WITH NATIONAL BUSINESS SALES & VALUATIONS.

Contact:

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Please contact us at 1300 89 88 87 to complete confidentiality agreement and receive more information.

Disclaimer:

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