



For Sale

Location: **Melbourne**
Asking: **\$1,599,000**
Type: **Services-Other**

Lifestyle Focused Disability Support Business With Strong Earnings

A well-established disability support business is available for acquisition, delivering Community Access, Capacity Building, group programs and respite services through a differentiated, participant-focused model.

Established in 2019, the business has developed a strong position across the Mornington Peninsula, Greater Melbourne, West Gippsland (VIC) and the Sunshine Coast (QLD). Community Access and Capacity Building represent the core of the operation, with supports generally delivered on a recurring weekly basis across a broad participant base.

A key point of difference is the business's participant-matching model, with Support Workers selected around personality, interests and overall suitability rather than simply availability. This has supported strong participant continuity, long-standing relationships and a highly recognisable brand within the sector.

The business operates through an experienced General Manager and Regional Management Team, supported by approximately 80 Support Workers. Regional Managers maintain responsibility for participant relationships, workforce performance and regional growth, providing an established structure capable of supporting further expansion with minimal Director involvement.

Key Features

- * FY26 revenue of approximately \$3.05 million with normalised EBITDA of approximately \$450,000
- * More than 200 participants supported during FY26
- * Approximately 80 Support Workers
- * Approximately 70% of participant revenue generated from relationships of 3+ years
- * Community Access and Capacity Building represent approximately 80% of service activity
- * Low customer concentration, with no individual participant contributing more than 5% of total income
- * Established footprint across Victoria and Queensland
- * Large office and activity hub supporting group programs, participant engagement and future growth
- * Growth driven predominantly through referrals and word of mouth

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* Minimal Director involvement, with operations led by an experienced General Manager and Regional Management Team

Offered at \$1,599,000, representing approximately 3.5x FY26 normalised EBITDA, the business presents an opportunity to acquire an established disability services platform with recurring NDIS-funded revenue, a broad participant base, experienced management and significant scope for further growth.

The opportunity may particularly suit an existing disability services group looking to expand its Community Access and Capacity Building offering, or an investor seeking an established, management-led operation with strong participant retention, regional scale and genuine brand differentiation.

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