



For Sale

Location: **Melbourne**
Asking: **\$4,900,000**
Type: **Wholesale/Distribution**

Integrated Print, Data & Distribution Solutions Business VIC

An exceptional opportunity to acquire an established B2B solutions business providing integrated data, fulfilment, distribution and print-related services to a diverse portfolio of commercial, corporate and institutional clients.

Established B2B Platform | Recurring Revenue | End-to-End Client Solutions | Significant Growth Potential

Rather than operating as a traditional print provider, the business has developed an end-to-end service model that integrates data management, production, fulfilment, warehousing and distribution. This embedded service offering creates genuine value for clients and supports long-standing relationships, repeat business and multiple revenue streams. 2026 revenue exceeding \$5 million, supported by strong profit margins and an impressive EBITDA of \$1,405,132.

Business Highlights

- Established and highly systemised B2B operation & ISO Certified
- Strong history of repeat and recurring client revenue
- Integrated data, fulfilment, warehousing and distribution capabilities
- Print and production capability forming part of a broader end-to-end solution
- Diverse and established commercial customer base, with Long-standing client relationships with high retention
- Multiple complementary revenue streams
- Established systems, processes and operational infrastructure
- Infrastructure already in place to support further growth
- Opportunity to expand through new client acquisition and cross-selling
- Potential to leverage existing capabilities into adjacent markets and services
- Suitable for an entrepreneurial owner, strategic acquirer or existing industry participant
- Vendor prepared to support a structured transition to ensure continuity

More Than a Print Business

The business offers more than traditional print, with integrated communication, fulfilment and distribution services delivered through a single established provider. This supports deeper customer relationships and creates opportunities beyond a transactional print model. For a strategic acquirer, the business offers the potential to add customers, capabilities, infrastructure and scale. For an entrepreneurial purchaser, it provides an established platform for growth without the time and capital required to build systems and client relationships from scratch.

Growth & Expansion Opportunity

Key opportunities for a new owner include:

- Client Growth develop the existing pipeline and acquire new B2B clients.
- Cross-Selling increase uptake of complementary services across the customer base.
- Market Expansion leverage existing infrastructure to enter new sectors and geographic markets.
- Operational Leverage utilise existing systems, equipment and infrastructure to support additional volume.
- Strategic Synergies an attractive bolt-on for an existing operator seeking complementary capabilities

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or scale.

The combination of recurring revenue characteristics, established customer relationships, systems and infrastructure provides a strong platform for continued growth and expansion.

For a full CIM, copy & paste the following link into your web browser to complete the NDA -

<https://www.mbs-public.com/enn9kk2>