



For Sale

Location: **Sydney**
Asking: **\$795,000 + SAV**
Type: **Tourism/Leisure**

Party Boat Charter Business, Sydney Harbour | Vessel, Goodwill and Bookings Included

For more than 20 years this business has been putting groups on the water. Around 14 years ago the owner moved it from Cape Tribulation to Sydney Harbour, and it has built a strong name and excellent reviews since.

The vessel is a 13.5 m party catamaran with a front deck, a large cabin and a rooftop lounge, plus a giant slide and ocean swimming pool. Goodwill, plant and equipment are all included.

Work is already lined up. A supply contract covers Saturday charters from 1 November 2026 to April 2027, plus 6 to 8 Sunday charters, with an option to extend to a three year term.

The owner is stepping back from skippering and will provide full training and ongoing assistance after settlement.

A private mooring with walk-on, walk-off access keeps daily operations simple. The twin engines and generator are around three years old.

Recent spend includes a new fire suppression system (\$12,000), a new sewage system compliant with the NSW Sewage Management Program, and the rooftop lounge (about \$30,000).

A Safety Management System and training sheets are in place. The owner's day-to-day role is mainly managing booking enquiries and agent follow-ups, with casual crew running the vessel.

Key Highlights

- * More than 20 years in business, around 14 on Sydney Harbour
- * Confirmed Saturday charters through to April 2027, plus 6 to 8 Sundays
- * Catamaran with rooftop lounge, giant slide and ocean swimming pool
- * Engines and generator around three years old

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- * New fire suppression and sewage systems
- * Private mooring with walk-on, walk-off access
- * Documented Safety Management System and training sheets

Growth Potential

- * Apply for a liquor license and add food and drink catering
- * Target the backpacker market
- * Run three charters in one day across three separate midweek days
- * Build repeat and direct bookings to reduce agent commissions
- * Extend the supply contract by a further year

Whom the Business Is For

This suits a hands-on owner-operator. A skipper's license removes the cost of hiring a skipper, and the vendor recommends the owner be on board to keep guest experience at its best.

The sale is subject to an approved survey report, and buyers may engage their own surveyor.

Contact the broker on 0400 440 440 for more information. Complete our Confidentiality Agreement:
<https://api.leadconnectorhq.com/widget/form/5rd89rHVecI7I100XcL6>