



For Sale

Location: **Melbourne**
Asking: **\$3,750,000**
Type: **Wholesale/Distribution**

Established B2B Workwear & Apparel Business | Under Management

A genuine turnkey opportunity to acquire an established national uniform, workwear and apparel business with strong recurring revenue, an experienced management team and significant growth potential.

Established National Business | Strong Growth | Contracted Revenue | Under Management

The business currently generates \$700,000+ in annual profit, with projected FY27 revenue approaching \$4 million and profit of approximately \$1 million, supported by recent acquisitions, contracted revenue and a strong forward pipeline.

Offered at \$3.75 million, including approximately \$350,000 of stock (ex GST).

Business Highlights

- \$700K+ current annual profit
- ~\$4M projected FY27 revenue
- ~\$1M projected FY27 profit
- Established national operating footprint
- 20,000+ customer database
- Significant contracted and recurring revenue
- Strong forward order book and revenue visibility
- Experienced management team and established systems
- Business operates under management, with limited owner involvement
- Long-standing customer and commercial relationships
- Strong reputation and market positioning
- Multiple avenues for organic growth
- Recent acquisition and secured opportunities supporting further earnings growth

Strategic Acquisition Opportunity

The business provides an established platform for an industry participant, trade buyer or strategic acquirer seeking to expand nationally, increase market share or diversify its existing operations.

The experienced management structure, established infrastructure, systems and customer relationships allow a purchaser to acquire a business that is not dependent on the owner being involved in day-to-day operations.

Further upside exists through geographic expansion, cross-selling, customer penetration, purchasing efficiencies and greater utilisation of the existing platform.

Strong Earnings and Growth Outlook

The business is already generating more than \$700,000 in annual profit, with contracted revenue, recent acquisitions and secured opportunities providing a pathway toward approximately \$4 million in revenue and \$1 million in profit.

This presents an attractive opportunity to acquire established earnings today with meaningful future growth potential.

Contact:

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