



For Sale

Location: **Brisbane**
Asking: **\$2,500,000**
Type: **Health/Beauty**

Telehealth Business Acquisition Opportunity

Telehealth is a \$91.6 billion global market growing at around 16.5% a year through 2030. Most video tools solve the call and leave out the rest: the prescription, the medical certificate, the insurer's paperwork and the multi-currency invoice. This platform was built to handle all of it in one system.

A Cross-Border Telehealth Platform, Built and Ready to Scale

Sale Price: \$2,500,000 | Queensland-based | Fully remote, trading 24/7

One platform, from booking to billing. A patient books online in their own timezone, verifies by SMS, pays securely and joins a private video room. The doctor consults, then issues prescriptions, certificates, referral letters and notes on branded letterhead. The invoice goes out automatically, and a nightly check reconciles every appointment.

Already operating across borders:

32 locally registered GPs across 18 countries, covering Asia-Pacific, Europe and the Middle East, Africa and the Americas

19 assistance agencies and insurers onboarded, each with its own portal, guarantee-of-payment tracking and release forms

Billing in 5 currencies (AUD, NZD, EUR, GBP, USD), kept separate per country

A 12-tier pricing engine per region covering weekday, weekend, public holiday, resident status and after-hours

Four dedicated portals for patients, doctors, agencies and platform staff

Two-factor sign-in, encrypted sensitive fields, signed patient consent and a full audit trail

Why it's hard to copy:

Cross-border care means regulatory differences, doctor recruitment, timezone logic, currencies and insurer workflows all working together. This business has already solved these, and with doctors in 18 countries it offers near round-the-clock coverage.

Built to grow without a rebuild:

Per the vendor, the architecture needs no customisation to add new countries, specialities and doctors, to deepen insurer partnerships, or to introduce subscription and recurring-revenue models.

Contact:

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Business Brokers Network
Australia
Broker Ref: 26576



The ideal buyer is an experienced business operator or strategic partner who has launched and scaled businesses across multiple countries. The owner is open to different ownership structures depending on your experience and level of involvement.

For the full CIM,copy & paste the link to complete the NDA - <https://www.mbs-public.com/q68xqkt>