



## For Sale

Location: **NSW**  
Asking: **\$2,623,000**  
Type: **Construction**

### Niche Home Builder Nth NSW/SEQ fully systemised + highly profitable; Growth potential + pipeline

An exceptional opportunity to acquire a majority interest in a premium, systemised niche home-building company positioned at the forefront of Australia's sustainable construction market. This award-winning builder operates across the Northern Rivers & Gold Coast regions, specialising in high-performance, architecturally designed eco-homes.

With a historically strong profit margin, a scalable management structure and a \$20 million pipeline of contracted and pre-contracted projects, this business combines established profitability with substantial future growth potential.

Its advanced operational systems & highly experienced team enable smooth business continuity, making it an ideal acquisition for a strategic industry buyer seeking an established presence in the residential building sector.

- Highly systemised, best-in-market operations. Owner seeking to retain 20% equity & remain involved.
- \$20 million project pipeline, with an experienced, long-term management team.

#### Highlights

- Owner Retention: Owner retains 20% equity and remains involved.
- Profitability: Historical margins of 10% net and 24% gross.
- Project Pipeline: \$20 million in contracted & pre-contracted projects.
- Growth Potential: Established platform with significant 35 year growth opportunities.
- Estate Opportunities: Access to a 4,000-home master-planned community & other regional estates.
- Advanced Systems: Customised project management and operational systems.
- Extensive IP: 200+ architectural designs and council-ready plans.
- Experienced Management: Established team managing daily operations.
- Established Brand: Recognised sustainable home builder across the Northern Rivers & Southern Queensland, with dual-State Licensing: NSW & QLD licences support cross-border operations.

#### Transaction Structure

- Sale Type: 80% Share Sale
- Retained Ownership: 20% by existing owner
- Total Appraised Business Value: \$3,279,522
- Indicative 80% Equity Value: \$2,623,000
- Transaction Basis: Cash-Free, Debt-Free
- Location: Northern Rivers / Gold Coast corridor

#### Ideal Buyer Profiles

- Established Home Builders: Seeking geographic expansion, specialist capabilities or entry into sustainable housing.
- Property Developers: Seeking an established building partner with proven systems, experienced staff & a strong project pipeline.
- Private Equity: Seeking majority ownership in a systemised, growth-ready business with an experienced owner retaining equity and involvement.

### Contact:

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