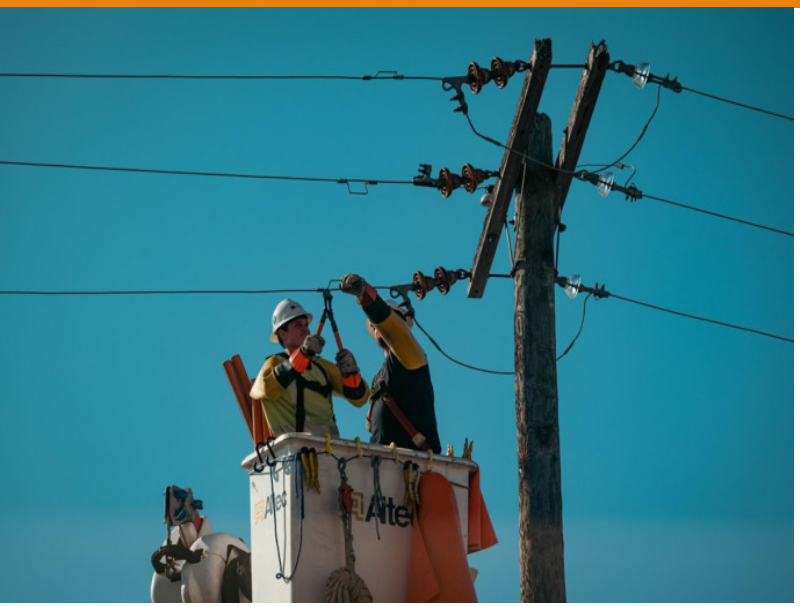
Electrical Infrastructure Business for Sale Sydney



For Sale

Location: **Sydney**

Asking: **Expressions of Interest Closing 31 December 2026**

Type: **Services-Other**

Adj. EBITDA $1M | Electrical Infrastructure | Under Management | Greater Sydney

Established and highly credentialed electrical infrastructure business holding ASP Level 1 and Level 2 authorisations. Accredited with Ausgrid, Endeavour Energy and Essential Energy, the business undertakes projects across metropolitan, regional and high-growth areas of NSW.

Expressions of Interest are invited from buyers seeking an established business operating in a specialised industry, with experienced management, strong credentials and significant opportunities for future growth.

Financial Performance
- FY2024: Revenue $4,949,070; Adjusted EBITDA $1,270,946
- FY2025: Revenue $4,487,597; Adjusted EBITDA $618,767
- FY2026: Revenue $4,511,669; Adjusted EBITDA $419,638
- FY2027 (Forecast): Revenue $6,000,000; Adjusted EBITDA $1,500,000

Key Business Strengths
- ASP Level 1 and Level 2 accreditation, providing access to specialised electrical infrastructure projects.
- Established industry relationships and extensive technical expertise.
- Experienced personnel and an established management structure.
- Operations spanning metropolitan and regional NSW, including major growth corridors.
- Extensive plant and equipment supporting the business's operations, with further details available in the Information Memorandum.

The business operates under management, with both owners having stepped back from day-to-day responsibilities. Their remaining involvement is largely limited to providing operational support where required.
Importantly, adjusted EBITDA includes an annual allowance of $180,000 for replacement personnel, reflecting the owners' current roles.

The FY2027 forecast is supported by an established pipeline of projects, including work already secured. Management considers the forecast conservative, with further opportunities to increase revenue and profitability through additional infrastructure projects and continued expansion across NSW.
This business presents an attractive opportunity for established electrical contractors, infrastructure groups or suitably qualified buyers seeking a strategic acquisition with an existing management structure and significant growth potential.

Expressions of Interest close at 5pm AEDT on 31 December 2026.

Contact:

Dru Morgan
or 1300 577 297

aubizbuysell.com.au/135144

Business Brokers Network Australia
Broker Ref: 26625

For a full Information Memorandum, copy and paste the following link into your web browser to complete the confidentiality agreement - https://www.mbs-public.com/wfr8ufe

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Enquire online at: aubizbuysell.com.au/135144