Concrete Supply & Construction Business for Sale NSW



For Sale

Location: **NSW**

Asking: **$2,764,500**

Type: **Construction**

EBITDA $751K | Concrete Supply & Construction | Freehold Included | Western NSW

Established regional concrete supply and construction business with its own freehold industrial site, batching plant and full fleet of trucks and machinery. For more than 30 years, the business has supplied ready-mix concrete, quarry materials and reinforcing products, and delivered construction projects across Western NSW.

Key strengths

- Supplies the concrete and does the work, controlling materials, scheduling and margin

- Four income streams: ready-mix, quarry and reinforcing products, construction projects, and machinery and labour hire

- Lean structure: owner plus 24 staff, with subcontractors for peak periods

Most regional customers buy concrete, materials, machinery and labour from separate providers. An industrial site with a batching plant, heavy vehicle access and stockpile space is hard to replicate in a regional town, limiting new competition.

Owner-operated. The owner handles quoting, customers, scheduling and site supervision, with part-time office support. Suits an operator with construction or concrete experience, or an existing business expanding in the region.

Financial performance

EBITDA is stated after a $120,000 market salary for the owner.

FY2024 - Revenue $2.11M - EBITDA $650K

FY2025 - Revenue $2.12M- EBITDA $685K

FY2026 - Revenue$1.72M - EBITDA $751K

Significant equipment

Batching plant (50-tonne cement silo, 8 m³ weigh hopper), two Kenworth rigids including a concrete agitator, Mack tipper, second concrete truck, Volvo wheel loader and CAT excavator. Plant and equipment approx. $1.03M.

Contact:

Dru Morgan
or 1300 577 297

aubizbuysell.com.au/135151

Business Brokers Network Australia
Broker Ref: 26626

Freehold included

Approx. 9,600 m² across three adjoining titles, zoned E4 General Industrial, with a high-clearance shed of approx. 900 m². No lease, no rent, no landlord.

Growth opportunities

- Rebuild sales to the $2.1M achieved in FY2024 and FY2025

- Secure recurring supply arrangements with contractors and councils

- Lift machinery and labour hire utilisation

- Target regional infrastructure, drainage and agricultural projects

- Expand into surrounding regional centres

- Use the vacant title for expanded storage or operations

Why buy this business

An established, profitable regional business with its own freehold, a batching plant, a full fleet and four income streams, ready for an operator to step in and grow. No rent and no lease risk, and rebuilding sales is a clear opportunity.

Asking price: $2,764,500, including freehold & stock

For the full CIM,copy & paste the link to complete the NDA - https://www.mbs-public.com/sayj4a9