Consumer Goods Wholesale Business for Sale Sydney



For Sale

Location: **Sydney**
Asking: **$2.4 million plus stock**
Type: **Wholesale/Distribution**

Consumer Goods Wholesale Business for Sale

This well-established wholesale business has been trading for 25 years. It sells consumer products and focuses on a particular product category. The business holds an enviable portfolio of agency and distribution agreements, representing many of the industry's leading brands. In addition, it owns several well-recognised proprietary brands that enjoy strong market presence and customer loyalty.

A key strength of the business is its extensive and diversified customer base. Revenue is generated from a large number of repeat customers, with no significant reliance on any single account, providing stability and minimising customer concentration risk.

Operating within a substantial and established market segment, the business offers significant opportunities for future growth and expansion.

Approximately 99% of sales are conducted on a COD basis, resulting in excellent cash flow and relatively low working capital requirements. The business has consistently generated strong profits, achieving EBITDA of $744,000 in FY2026.

Comprehensive systems and procedures are well established throughout the operation, and an experienced team manages the day-to-day running of the business. The current owner works only two days per week, providing a smooth transition opportunity for a new owner and demonstrating that industry experience is not essential.

This quality business is offered for sale at $2.4 million plus stock, with stock holdings typically valued at approximately $850,000 to $900,000.

Well-established wholesale businesses of this calibre are highly sought after. Enquire today to receive further information and avoid missing this outstanding opportunity.

The location of this business is not exact, it is indicative only.

Contact:

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