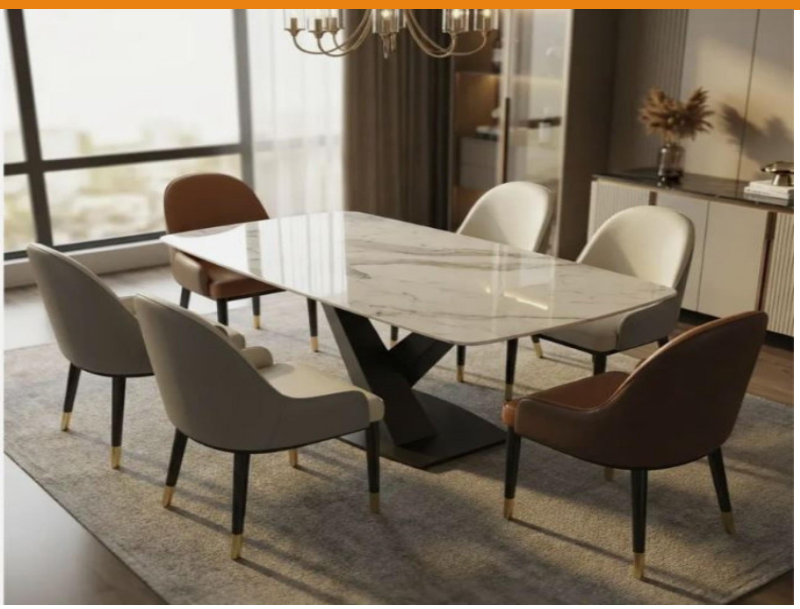
# Furniture Retailing Business for Sale Melbourne



# For Sale

Location: **Melbourne**
Asking: **$1,500,000**
Type: **Retail Other**

## RARE OPPORTUNITY ESTABLISHED BIG BOX FURNITURE RETAILER MELBOURNE'S WEST

TRIDENT Business & Corporate Sales is proud to present an exceptional opportunity to acquire an established large-format furniture retail business operating across two strategic locations in Melbourne's booming western suburbs.

This is not your average furniture store. This is a substantial, established furniture retail operation with an impressive retail showroom in Melton, a dedicated storage and warehousing facility in Derrimut, an extensive customer base, established supplier relationships and a significant inventory of furniture included in the purchase price.

For an existing furniture retailer looking to expand, an industry professional ready to step into business ownership, or an entrepreneur seeking an established operation with substantial assets behind it, this opportunity deserves serious consideration.

BUSINESS HIGHLIGHTS

Established big box furniture retail business.

Large retail showroom in Melton, servicing one of Melbourne's fastest-growing residential corridors.

Dedicated warehouse and storage facility in Derrimut, supporting stockholding and distribution.

Two separate leased premises providing an established retail and warehousing infrastructure.

Extensive range of furniture catering to a broad residential customer base.

Established supplier relationships and purchasing arrangements already in place.

Significant existing customer base and established market presence.

Substantial inventory with an estimated stockholding of approximately $1.4 million.

Excellent opportunity for an existing furniture retailer to expand its footprint or consolidate operations.

Potential to further develop online sales, digital marketing, commercial furniture supply and additional distribution channels.

A SUBSTANTIAL BUSINESS WITH STOCK INCLUDED

One of the standout features of this opportunity is the substantial stockholding included in the asking price.

Rather than starting from scratch, establishing supplier accounts, purchasing inventory, securing

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premises and building a customer base, a purchaser has the opportunity to acquire an existing furniture retail operation with these essential foundations already in place.

With an estimated $1.4 million in stock included in the $1.5 million asking price, this represents a particularly attractive opportunity for a buyer seeking an established, inventory-backed business with significant scope for future growth.

TWO STRATEGIC LOCATIONS

The Melton showroom is ideally positioned to service Melbourne's expanding western growth corridor, where ongoing residential development, new housing estates and population growth continue to create demand for quality home furnishings.

The separate Derrimut storage facility provides the infrastructure to accommodate substantial inventory, manage stock replenishment and support the retail operation.

This combination of showroom and warehouse facilities provides an established platform from which a new owner can continue operating, expand the product range and pursue further growth opportunities.

WHO SHOULD CONSIDER THIS OPPORTUNITY?

This business would be particularly well suited to:

An existing furniture retailer looking to establish or expand its presence in Melbourne's west.

A furniture importer, wholesaler or distributor seeking an established retail outlet.

An experienced retail operator looking to acquire a substantial independent business.

An entrepreneur with the vision to capitalise on an established customer base, significant inventory and existing supplier relationships.

Opportunities to acquire an established furniture retailer of this scale, with substantial stock, a retail showroom and dedicated warehousing facilities already in place, are rarely presented to the market.

ASKING PRICE: $1,500,000 INCLUDING STOCK

Estimated stockholding of approximately $1.4 million, subject to verification and final stocktake.

All enquiries are strictly confidential. Further information, including financial details and business documentation, will be made available to suitably qualified purchasers following completion of a Confidentiality Agreement and Buyer Registration.

For further information or to arrange a confidential discussion, contact:

Brian Budd Business Broker
TRIDENT Business & Corporate Sales
Mobile: 0417 303 196

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