Specialist Bookshop and Cafe Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **$100,000**
Type: **Retail Other** / **Hospitality-Cafes**

UNIQUE SPECIALIST BOOKSHOP & CAFE Inner Melbourne

A Rare Opportunity for Book Lovers, Entrepreneurs & Lifestyle Buyers
Asking Price: $100,000 + SAV
Ever dreamed of owning your own bookshop? Not just any bookshop, but a beautifully presented, purpose-built destination where books, coffee and community come together.
Located in Melbourne's vibrant inner north, this distinctive specialist bookshop and cafe offers an exciting opportunity to acquire an established retail concept without the considerable expense, time and uncertainty of starting from scratch.
With a substantial investment already made in the premises, an established customer following, growing membership programme and multiple revenue streams, the foundations are in place for an enthusiastic new owner to take this unique business to the next level.

A BOOKSHOP WITH A DIFFERENCE
This is no ordinary bookstore.
Specialising in highly popular fiction genres including romance, fantasy, romantasy, thrillers, horror and crime, the business has developed a distinctive identity and a loyal community of passionate readers.
More than simply selling books, it has become a destination where customers can browse, enjoy a coffee, attend events, discover new authors and connect with fellow book lovers.
The inviting retail environment features custom shelving, attractive displays, comfortable spaces and an integrated cafe, creating an experience that encourages customers to stay longer and return regularly.

BUSINESS HIGHLIGHTS
* Inner North Melbourne location Positioned within Melbourne's popular inner-northern suburbs.
* Beautifully presented premises Approximately $100,000 invested in the original fitout and establishment.
* Specialist retail offering Carefully curated selection of popular and sought-after fiction genres.
* Integrated cafe Complementary food and beverage sales enhance the customer experience.
* Established membership programme A growing community providing recurring membership income.
* Multiple income streams Retail book sales, cafe trading, memberships, author events, workshops and online sales.
* Strong social media presence Established audiences across Instagram, TikTok and Facebook.
* Online retail platform Established website supporting online orders and customer engagement.
* Events and community engagement Author appearances, book clubs, workshops and themed gatherings.
* Experienced staff Existing casual employees assisting with day-to-day operations.
* Established supplier relationships Systems, stock suppliers and operating infrastructure already in place.
* Growth potential Opportunities to expand online sales, events, memberships and complementary hospitality offerings.

THE NUMBERS
The business has demonstrated encouraging sales growth since opening, with revenue increasing and trading performance improving as the brand becomes established.

Contact:

Brian Budd
0417 303 196 or 03 9088 4151

aubizbuysell.com.au/135317

Business Brokers Network Australia
Broker Ref: 26695

Recent trading highlights:
* FY2026 recorded sales of approximately $195,000.
* Sales of approximately $111,000 for the period July to early November 2026.
* Gross profit margins have improved considerably in the current financial year.
* Established recurring membership revenue.
* Substantial stock holding of approximately $65,000 at cost, subject to stocktake.
The business is approaching operational break-even, offering an incoming owner the opportunity to build on the investment and groundwork already undertaken.

LEASE & PREMISES
The premises benefit from a substantial purpose-built fitout incorporating the bookshop, cafe, shelving, fixtures and associated retail infrastructure.
* Rent: $4,004 per calendar month inc GST.
* Current lease term through September 2027.
* Two further three-year options, subject to lease terms.
* Established retail and cafe configuration.

AN OPPORTUNITY TO MAKE IT YOUR OWN
This business would particularly appeal to a passionate owner-operator, an experienced retailer, a book enthusiast looking for a career change, or an entrepreneur seeking a distinctive lifestyle business.
The substantial fitout, existing stock, brand recognition, membership programme and established customer base provide a foundation from which a new owner can develop the business further.
There is considerable scope to build on the existing concept through expanded events, book clubs, online sales, membership growth and additional product offerings.
The hard work of creating the concept, establishing the brand and fitting out the premises has already been done.
Now it's time for a new owner to write the next chapter.
PRICE: $100,000 PLUS STOCK AT VALUATION
Stock is currently estimated at approximately $65,000 at cost, subject to verification and an agreed stocktake.
For further information, please contact:
Brian Budd
Director TRIDENT Business & Corporate Sales 0417 303 196

TRIDENT Business and Corporate Sales and/or their agents have been given exclusive authority to market and sell this business for the Vendor. Therefore, they give notice that all information given in relation to this property, whether contained in this document or given orally, is given without responsibility and has not been audited by us. People intending to purchase should satisfy themselves as to the accuracy of all information before proceeding. TRIDENT does not accept, and specifically excludes any and all liability relating to the business.
(Our reference T1572) - Some images used for illustration purposes only - TRIDENT Business reserves the right to limit the release of information to parties who do not disclose their full contact and identity details to the listing agent upon inquiring about this business.

#trident #tridentbusinesssales #businesssales #businessbroker #sellmybusiness #buyabusiness #businessforsalemelbourne #businessforsaleaustralia #melbournebusinessesforsale #australianbusinessesforsaleonlinebusinesses #melbournebusiness #businessvictoria #smallbiz #businessforsalevic #melbourne #victoria #smallbusinessvictoria