Tile, Bathroom and Joinery Business for Sale NSW



For Sale

Location: **NSW**
Asking: **$190,000**
Type: **Services-Other**

Tile, Bathroom and Joinery Business for Sale

This well-established bathroom and tiling business is based in the Lower Blue Mountains and is known throughout the area as the place to go for tiling and bathroom fittings.

The showroom is impeccably presented and contains multiple, complete full size bathroom fitouts across a range of the latest styles. It also has a working bathroom (including shower), full kitchen fitout, laundry fitout, large displays of tiling options, fittings, and much more. It has a fresh, bright, modern appearance that will impress your clients the moment they walk through the door.

The business receives a strong, steady flow of enquiries for complete bathroom installations. It once completed these installs in-house, generating average annual sales of circa $2.6 million and average profit to an owner operator of circa $293,000. During 2023, as the current owner moved towards retirement, he stopped taking on bathroom installs and now refers every one of those leads to local tradespeople bringing sales back to circa $1.1m. The enquiries haven't slowed with over 100 renovation leads received in the 12 months to 15 August 2026. Bring that work back in-house and there is clear potential to restore the business to its former sales and profit.

Due to its many years of operation in the area, this business has built up a database of trade customers, plus many returning retail customers. In addition, due to its strong reputation and premium location, the business has an ongoing flow of walk-in customers.

This business could make an ideal acquisition for a plumber, builder, or joinery business looking to boost their flow of inbound leads and jobs.

This quality business is being offered for sale at just $190,000! This is significantly less than the cost of the fitout, plus a truck and forklift and stock are included. Act now to snap up this rare opportunity.

The location provided for the business is not exact and is indicative only. Images are stock photos and are not of the actual business.

Contact:

David Ferraz
0425 329 765 or 1300 922 088

aubizbuysell.com.au/135335

Business Brokers Network Australia
Broker Ref: 26703