Timber Truss & Wall Frame Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **$450,000**
Type: **Manufacturing**

ESTABLISHED TIMBER TRUSS & WALL FRAME MANUFACTURING BUSINESS RARE ACQUISITION OPPORTUNITY

Established Manufacturing Operation | Building & Construction Industry | Melbourne

AN OUTSTANDING OPPORTUNITY TO ACQUIRE AN ESTABLISHED MANUFACTURING BUSINESS SERVICING THE BUILDING INDUSTRY

TRIDENT Business & Corporate Sales is pleased to present an exciting opportunity to acquire an established timber truss and wall frame manufacturing business operating within Melbourne's building and construction sector.

This is an opportunity for an experienced industry operator, builder, manufacturer or ambitious purchaser looking to secure a foothold in the building products manufacturing industry without the substantial time, cost and challenges associated with establishing a new operation.

The business operates in a specialised sector of the construction supply chain, providing structural timber components used in residential and other building projects.

With an established operating history, existing manufacturing infrastructure and industry presence, the business offers a platform for a purchaser to continue operations and pursue future growth.

BUSINESS OVERVIEW

The business specialises in the manufacture and supply of structural timber building components, including roof trusses and wall framing systems.

These products form an essential part of the building process, supporting builders and construction professionals seeking prefabricated structural solutions.

Manufacturing structural components off-site provides significant advantages to the construction industry, including improved consistency, reduced on-site labour requirements and more efficient building processes.

Acquiring an existing operation offers an incoming purchaser the opportunity to enter this specialised market with established infrastructure rather than commencing from scratch.

KEY BUSINESS HIGHLIGHTS

* Established manufacturing business operating within Melbourne's construction supply industry.

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Broker Ref: 26709

* Specialist timber manufacturing operation focused on roof trusses and wall framing components.

* Existing production infrastructure providing a foundation for continued manufacturing activities.

* Plant and equipment associated with the manufacturing operation, with inclusions to be detailed.

* Established industry presence in a specialised and essential building products sector.

* Business-to-business market with opportunities to service builders, developers, contractors and construction companies.

* Significant barriers to entry compared with starting a new manufacturing facility, including equipment requirements, premises, industry knowledge and production setup.

* Potential expansion opportunities through additional builder relationships, increased production and broader market penetration.

* Strategic acquisition opportunity for an existing construction industry business seeking to expand its capabilities or manufacturing footprint.

* Stock purchased separately at an agreed valuation.

MANUFACTURING CAPABILITIES & INFRASTRUCTURE

One of the key attractions of this opportunity is the ability to acquire an established manufacturing operation rather than undertake the process of establishing an entirely new facility.

Setting up a timber truss and frame manufacturing business requires considerable planning, appropriate premises, specialist machinery, production systems, supplier arrangements and industry knowledge. The existing operation provides a valuable starting point for a purchaser looking to enter or expand within this market.

For an established operator, the acquisition may offer opportunities to consolidate production, improve purchasing efficiencies, expand manufacturing capacity or introduce additional customers and product lines.

Full details of the plant, equipment, manufacturing capabilities and operational arrangements will be made available to suitably qualified purchasers.

A STRATEGIC OPPORTUNITY FOR INDUSTRY BUYERS

This business may be particularly attractive to:

Existing Timber Truss & Frame Manufacturers

Businesses seeking to expand their manufacturing footprint, increase production capability or strengthen their position in the Melbourne market.

Residential Builders & Construction Companies

Builders looking to explore greater control over the supply of structural timber components and potentially integrate manufacturing into their existing operations.

Building Materials & Timber Suppliers

Established suppliers seeking to diversify into value-added manufacturing and broaden their product offering to the construction industry.

Experienced Manufacturing Operators

Purchasers with production, engineering, timber or construction industry experience seeking an established business platform.

Owner-Operators & Business Investors

Buyers looking to acquire a specialist manufacturing business with opportunities to develop new customer relationships and pursue operational growth.

GROWTH & EXPANSION POTENTIAL

An incoming purchaser may identify opportunities to further develop the business through:

* Establishing additional relationships with residential and commercial builders.

* Increasing exposure to developers and construction contractors.

* Expanding the existing customer base through targeted industry marketing.

* Pursuing larger-volume and repeat-order builder accounts.

* Reviewing manufacturing processes to identify production efficiencies.

* Exploring additional complementary prefabricated building products.

* Leveraging existing industry relationships and the business's established presence.

* Introducing new technology, systems or equipment where commercially justified.

For a purchaser already operating within the building industry, there may also be opportunities to achieve synergies through existing customer networks, supplier relationships and operational resources.

WHY BUY AN ESTABLISHED OPERATION?

Entering the timber truss and frame manufacturing industry from the ground up can involve significant capital expenditure and operational challenges.

Purchasing an established business can offer advantages through access to an existing manufacturing setup, established operating processes and a platform from which to develop future business.

The opportunity to acquire these foundations in one transaction may be particularly appealing to industry participants considering expansion or diversification.

SALE DETAILS

Asking Price: $450,000 + Stock at Value

The sale presents an opportunity to acquire an established specialist manufacturing business at a clearly defined asking price, with stock valued separately.

Further information regarding financial performance, plant and equipment, staffing, premises, lease arrangements and business operations will be provided to genuinely interested purchasers following completion of the required confidentiality documentation.

CONFIDENTIAL ENQUIRIES ONLY

Due to the confidential nature of this business sale, the business name and exact location will not be disclosed in public advertising.

Interested parties will be required to complete a Confidentiality Agreement and Buyer Registration before receiving detailed information.