For Sale

Location: **Sydney**
Asking: **$450,000**
Type: **Services-Professional**

Established Mining Industry Consultancy - Hunter Valley - Profit $260,00 p.a.

This is an opportunity to purchase a well-established, specialist consulting business that provides safety, compliance and engineering support services to clients in the mining and heavy industry sectors.

The business has been operating since 2009 and has built a strong reputation for practical industry knowledge, reliable service and long-standing customer relationships.

Core services delivered by the business include machinery compliance audits, confined space audits, fire prevention audits, equipment inspections, incident investigation, failure analysis, and the development and updating of procedures, standards and management plans.

A key strength of the business is its simple operating structure; it is currently run solely by the owner, with no employees, very low overheads and no commercial rent or complex corporate structure to manage.

The business has grown organically through reputation and word of mouth, and there is currently no website, social media presence or formal marketing program, which represents a clear opportunity for a new owner to further grow and modernise the business.

* Operating successfully since 2009
* Established relationships within the mining sector
* Preferred supplier status with a major mining operation
* Specialist services in an industry where safety and compliance requirements continue to increase
* Low-overhead operating model
* No employees
* No significant plant and equipment requirements
* Minimal current expenditure on marketing
* Strong potential to expand both the customer base and the range of services
* Existing owner willing to provide an extended handover and transition period

The business would particularly suit an experienced tradesperson, engineer, safety professional or an existing mining services business seeking to add specialist compliance capabilities to its offering.

The current owner is selling to retire and is prepared to remain involved to assist with client introductions, transfer of knowledge and ensuring a smooth handover and transition for the new owner.

Overall, this is a specialised consulting business with a strong reputation, established customer base and significant scope for further growth under new ownership.

Contact:

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