Established FNQ Wholesale Business for Sale Cairns



For Sale

Location: **Cairns**
Asking: **$1,195,000**
Type: **Wholesale/Distribution**

Established FNQ Wholesale Business | $595K Forecast Net Profit | 20+ Years Trading

A High-Performing Regional Operation | Over 20 Years of Trading | Strong Management Structure

An outstanding opportunity to acquire a well-established and highly regarded wholesale business servicing key industries throughout Far North Queensland.

With more than 20 years of successful trading, this unique operation has built a strong market presence, an established customer base and an enviable reputation across the region.

Operating from strategically positioned outlets in Far North QLD, the business services a broad geographical territory and benefits from established industry relationships and consistent demand.

A Business Built for Continued Growth

The business is supported by a capable and experienced team, including a Cairns-based manager and established sales representatives who drive customer relationships and day-to-day operations.

The owner currently contributes approximately two days per week, primarily undertaking administrative duties, providing an attractive opportunity for a new owner to step into an established operation without needing to be involved in the daily running of the business.

Further strengthening its position, an experienced sales representative has recently joined the business from a competitor, bringing valuable industry knowledge, relationships and additional sales capability.

With momentum continuing to build, the business is well positioned to capitalise on further growth opportunities throughout Far North Queensland.

Financial Performance

Contact:

Dru Morgan
or 1300 577 297

aubizbuysell.com.au/135442

Business Brokers Network Australia
Broker Ref: 26732

* FY27 Forecast Revenue: $3,830,455 and Forecast Net Profit: $594,987

* FY26 Revenue: $3,607,222 and Net Profit: $310,426

* FY25 Revenue: $3,426,888 and Net Profit: $558,432

Key Business Highlights

* Over 20 years of established trading history.

* Unique wholesale operation servicing key industries.

* Established outlets in Cairns and Port Douglas.

* Extensive Far North Queensland customer reach.

* Experienced management and sales team in place.

* Owner involvement limited to approximately two days per week.

* Recently strengthened sales team with additional industry expertise.

* Strong and growing business performance.

* Significant opportunity for an incoming owner to build on an established platform.

The Opportunity

This is an exceptional opportunity to acquire a substantial regional wholesale operation with an established infrastructure, experienced personnel and a proven trading history.

Ideal for an existing industry participant seeking strategic expansion, an established wholesaler looking to extend its geographical footprint, or an experienced operator seeking a profitable business with a capable team already in place.

A rare opportunity to secure an established, profitable and growing wholesale business in one of Queensland's most attractive regional markets.

Sale Price: $1,195,000 plus stock approx. $300-350k.

NDA Link - https://www.mbs-public.com/wwtc5k7