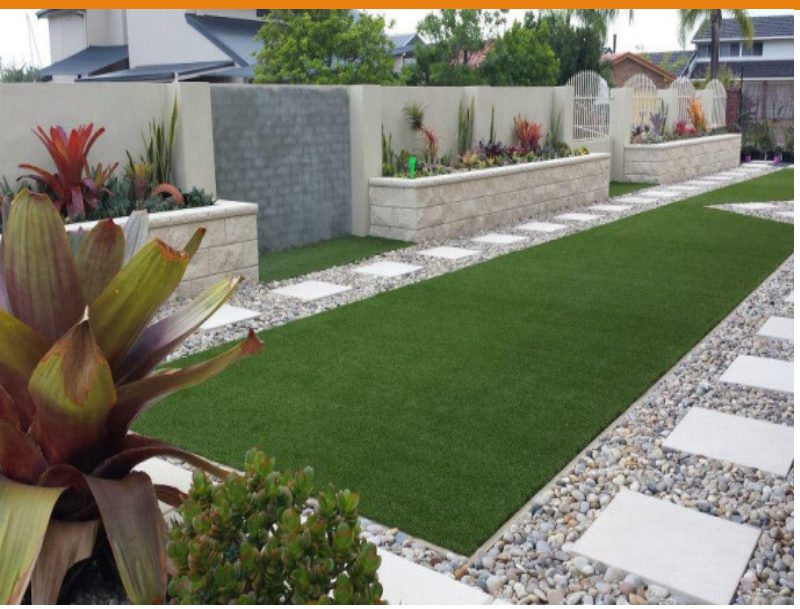
# Importer & Wholesaler Business for Sale Brisbane



# For Sale

Location: **Brisbane**

Asking: **$2,200,000**

Type: **Wholesale/Distribution**

## Importer & Wholesaler of Pebbles And Decorative Stone

The business has developed a strong reputation for quality products, personalised service and dependable supply to the Australian landscaping market. The customers are nurseries,and retailers so no direct selling to the public.The retailers in turn sell to the Builders and Landscapers.

Established in Brisbane in 1999, this business is an established importer, wholesaler, and supplier of premium decorative natural stone and landscaping products.Over multiple years of operation, the business has demonstrated consistent performance and profitability, currently generating an annual profit of approximately $983,000, making it an attractive opportunity for both strategic and financial buyers.

Key Selling Points:

* Consistent annual profit of approximately $888,000, average over the last four years reflecting strong underlying demand and effective cost management.

* Established brand with a reputation for quality, reliability, and timely delivery.

* Diversified customer base including landscapers, builders, retail outlets, and commercial project contractors.

* Streamlined operations and scalable infrastructure designed to support further growth and geographic expansion.

* Strong online presence, providing marketing leverage and lead generation capabilities.

* Reliable supplier relationships and secure access to quality raw materials, supporting long-term sustainability.

* Significant growth potential through product range expansion, regional market penetration, and targeted digital marketing.

Financial Snapshot:

The business delivers robust profitability within the wholesale trade industry, supported by steady revenue streams and sound margin management. For 2026, the business generated sales of $4,609,916, with a current annual profit of approximately $983,000, reflecting its strong operational efficiency and market strength. High-level financial metrics are available for initial review, and detailed financial statements will be provided to qualified buyers upon signing a Non-Disclosure Agreement.

## Contact:

Dru Morgan
or 1300 577 297

aubizbuysell.com.au/135478

Business Brokers Network Australia
Broker Ref: 26744

Reason for Sale:

The current owner is seeking to transition out of the business due to long-term retirement planning. This sale presents an excellent opportunity for a new owner to leverage an established platform and continue driving growth.

Sale Price:

$2,200,000 Plus Stock of $900,000

To receive the full Information Memorandum, please complete the confidentiality agreement here: https://www.mbs-public.com/yd94mja