Mobile Tool Sales Business for Sale VIC



For Sale

Location: **VIC**
Asking: **Offers Invited**
Type: **Retail Other**

Mobile Tool Sales Business $174K Profit - EBS

Asking ~ Owner retiring, Offers Invited.

After more than four decades of trusted trading, this well-established mobile tool supply business is being offered for sale a rare chance to acquire a proven, owner-operated trade business with a loyal customer base, strong cash flow and genuine lifestyle appeal.

Operating from a fully fitted mobile tool truck, the business services automotive workshops, panel beaters, agricultural operators and trade customers across a large regional Victorian territory. Rather than waiting for customers to come to a shopfront, the business takes a comprehensive range of trusted tool and equipment brands directly to customers' doors on an established, recurring servicing route.

What really sets this business apart is the lifestyle it offers. The current owner works around 9 to 10 months of the year, taking the opportunity for extended breaks where possible as a lifestyle choice. The business can continue to be run as a genuine lifestyle business, or taken on by a more growth-focused new owner looking to scale it up.

Key Highlights:

* 45+ years of trading history and an outstanding industry reputation

* Owners Adjusted Earnings $175k + p.a.

* Loyal, repeat trade customer base built on long-term personal relationships

* Proven mobile retail model no retail shopfront, no shopfront rent or high overheads

* Purpose-fitted well maintained mobile truck equipped with shelving, EFTPOS, laptop and printer for on-the-spot sales and invoicing

* Broad range of trusted, recognised tool and equipment brands

* Simple, owner-operated structure currently just one working owner, no employees

* Genuine lifestyle flexibility owner works approx. 910 months per year

* Significant untapped growth potential

Contact:

Paul Nunn
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Business Brokers Network Australia
Broker Ref: 26755

* With the owner planning retirement, Vendor transition and handover assistance is available to support a smooth changeover to a new owner.

Growth Potential:

This traditional trade business has never had a website, online store or social media presence meaning the digital upside alone is significant for an incoming owner:

* Launch an e-commerce store and online ordering and implement AI agents where possible.

* Introduce a delivery service and email / SMS / social media marketing

* Extend the service area, increase visit frequency, or expand into new regions through the state or interstate.

* Add additional trucks and grow beyond a single-owner model

* Professionally brand or wrap the vehicle for greater on-the-road exposure

Whether you're after a hands-on, flexible lifestyle business or a platform to build a larger operation, this is a rare opportunity to step into a proven trade business with more than four decades of goodwill already built in.

Full information memorandum available on signing a confidentiality agreement.

Contact: Paul Nunn Essential Business Services by simply clicking enquire now.

Photos may be for illustrative purposes only and not that of the actual business.