

Hairhouse Salon Franchise Business for Sale Brisbane



For Sale

Location: **Brisbane**
Asking: **\$580,000**
Type: **Health/Beauty / Franchise Resale**

Successful Hairhouse franchise - Brisbane SE! Nets over \$200k p.a. under management!

With 130 stores nationally, Hairhouse has buying power and they have heavily discounted premium products on offer. Hairhouse deals directly with major suppliers and negotiates the best possible pricing for the benefit of their franchisees.

Offered is a well established and highly profitable Hairhouse franchise, with a long and successful trading history, a new lease, and a refurbishment (about to be undertaken - making the store refreshed and ready for another 6 years!)

This Hairhouse franchise first opened in November 2006. After 13.5 years, the owners now feel that it's time to move on.

This highly profitable business has been a very successful business for a long time and been a great provider to the owners for many years, netting approx \$226k per annum (FY2019).

Now with a new lease and a refurbishment about to take place, the clients will notice and appreciate the difference. With high standards already in place, you can focus on driving the business.

Owning your own business gives you the ability to direct what sort of culture you want to develop amongst your team to make your brand grow. When you are in the driver's seat, you're making decisions on how to steer your business into the future

Hairhouse is basically two businesses in one; a salon business and a retail accessories business, each complimenting the other.

The range of retail products is truly amazing, stocking quality salon professional products. Knowing what product suits what hair type is the point of difference from the competitors "you can't get that advice at a supermarket, chemist or online".

The team will do a full consultation with a customer in the retail space to understand the customer's hair issues and concerns and recommend the products to suit.

With the salon, they now offer a full service, which means they don't do a rush job. The owner states...

"Our ethos in our store is "we don't settle for good, we must be GREAT". Outstanding customer advice and service is our key at Hairhouse. We educate our customers on what products they are using at home to make their life easier and get the result of good-looking hair all the time. Our team are the "hair doctors". All staff are trained in the colour and styling aspects. Apart from the salon and retail aspects of the store, we are the one stop shop offering the whole hair and beauty regime".

Asking price is \$580k + SAV, (stock approx. \$90K)

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Please contact us for more information