



## For Sale

Location: **Melbourne**  
Asking: **\$2,200,000**  
Type: **Retail Other / Services-Other**

### Industry Leading Locksmith and Safe Business - Business and Freehold Opportunity

SUCCESSFULLY TRADING THROUGH COVID.  
GROWING BUSINESS WITH NEW CLIENTS ON BOARD.  
EXCEPTIONAL FINANCIALS AND PROFITABILITY.  
THIS IS AN OUTSTANDING OPPORTUNITY

This would have to be one of the best listings to hit the market in 2020. This Industry leading and award winning locksmith and safe company was established in 1989 as a family business and is operating successfully to this day. We are proud to represent the sale of this reputable and high performing business operation and freehold property. This business is an essential service and not only continues to trade, but thrive. Note the following business facts and information.

Established in 1989 and the vendor is looking to retire.

Diverse business structure with a large market volume.

Thousands of commercial clients and registered master key system.

Operational strategy developed and intrinsically tailored towards profitable market segments.

Premium dealership and distributor for major brands.

T/O circa 2.7 Million with EBIT of \$370,000.00

Excellent books, records, and client base.

Products and services include - High Restrictive Key Systems Access Control Systems Digital Locks Keyless Entry Systems CCTV & Alarms OH&S Comply Services Safe Servicing & Installation Transponder Keys & Automotive Security Architectural Door Hardware Padlocks and Remote Controls 24/7 Emergency Services Residential Security

Sale includes all equipment and intellectual property along with handover by current vendor.

Membership, subscriptions, permits and licences in place with all industry and government bodies.

Client Base across various sectors including Commercial and Industrial, Educational, Retail, Hospitals and Health, Government organisations, Tourism, Transport, Building and Construction.

Sale includes a 360 sqm factory premises showcasing a reception and showroom area, high security access and camera control, workshop and storage, location and access on main road with 120 car parks on the complex. Freehold valued by commercial agents.

This business and freehold opportunity is a significant financials transaction at \$1.3 for the business and \$900,000 for the freehold. It is open and available to genuine buyers only after completing a confidentiality agreement.

The security industry in Australia enjoys a T/O of \$2Billion and substantial year on year growth. This business remains strong in a growing industry. A full and detailed IM of the transaction is available in hardcopy only after meeting with the listing agent.

Call Brian at TRIDENT Business on 0417 303 196 for more information. T1414. TRIDENT Business and Corporate Sales and/or their agents have been given exclusive authority to market and sell this business for the Vendor. Therefore, they give notice that all information given in relation to this property, whether contained in this document or given orally, is given without responsibility and has not been audited by us. People intending to purchase should satisfy themselves as to the accuracy of all information before proceeding. TRIDENT does not accept, and specifically excludes any and all

### Contact:

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Trident Business and Corporate  
Sales  
Broker Ref: 5367403



liability relating to the business.

(Our reference T1414 ) - Some images used for illustration purposes only - TRIDENT Business reserves the right to limit the release of information to parties who do not disclose their full contact and identity details to the listing agent upon inquiring about this business.

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