

Dairy Food Manufacturing Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **\$24,000,000**
Type: **Manufacturing**

Prominent Dairy Food Manufacturing Business for Sale in Melbourne | 188 Visa Suitable

Prominent Dairy Food Manufacturing Business for Sale in Melbourne

Prominent brand. Name says it all! One of the best businesses with a strong market presence and brand value.

Business Price: \$12M Freehold (two sites): \$12M

Key Highlights:

- 1. Impressive Financial Performance:** In FY23, the business achieved remarkable results with a Normalized EBITDA of \$3.87 million and Revenue of \$27.31 million.
- 2. Robust Manufacturing Capacity:** The business operates from two state-of-the-art factories boasting approximately 5000m² of production space, ensuring scalability and efficiency.
- 3. Diverse Product Portfolio:** Their product range spans a wide spectrum, from Organic Yoghurt to Paneer, Natural Pot Set Yoghurt, Greek Style Yoghurt, Halloumi, Indian Dahi, Cultured Milk Drink, and more, catering to diverse tastes and preferences.
- 4. Flexible Investment Opportunity:** The vendor offers a unique proposition by making available not only the business but also the two freehold sites. Buyers can opt for either or both, with lease options for the freeholds.
- 5. Experienced Management and Staff:** The business is equipped with a proficient team and management in place. The vendor is committed to a smooth transition and is open to staying on board for a mutually agreed-upon duration.
- 6. Untapped Growth Potential:** Despite impressive achievements, the business is currently operating at only about 30% capacity. This presents a significant growth opportunity, with untapped market potential waiting to be explored.
- 7. Versatile Investment:** The business is ideal for a range of investors, owner-operators, or similar businesses looking to enhance their market presence and profitability.

Potential buyers will undergo a thorough vetting process before receiving detailed information about the opportunity, ensuring the confidentiality and integrity of the business.

Contact:

Sam Razzak
0423 610 444

aubizbuysell.com.au/118731

Business Brokers Network
Australia
Broker Ref: 20481



For further details and to explore this exciting investment opportunity, interested parties are encouraged to contact the Sam Razzak on 0423 610 444.