

# Car Rental Business for Sale Canberra



## For Sale

Location: **Canberra**  
Asking: **\$1,250,000**  
Type: **Services-Other / Transport/Automotive**

### UNDER CONTRACT - Established And Highly Profitable Car Rental Business Rural NSW

Outstanding Opportunity! This is a rare chance to acquire a well established and highly profitable Car Rental Business in New South Wales.

With annual sales of \$3,465,257 and a profit of \$1,494,016 this business presents an excellent investment opportunity for a potential buyer or working owner. Having been established since 1988, with a presence in the area since inception, the business has a great reputation and is well known by locals. There are many loyal state and national accounts as well.

The business is industry leading and provides a great service to its existing customer base. This business has considerable growth potential and is well positioned to take advantage of mining, agriculture, and tourism to the area. It is situated in a prime location and has plenty of parking and easily accessible transport links as well as providing rentals at the local airport. The business is ready for a new ownership team to take it to the next level. This is an outstanding and unique opportunity to own a car rental business in New South Wales that is well established, industry leading and has considerable growth potential with 5 other centres in 5 other towns in this area under the same banner. These centres are well set up and easily maintained.

The purchaser can purchase all the vehicles, some of the vehicles or a few of the vehicles all at current market value. Completely up to the buyer how many they want or require.

#### Summary

Well established - over 36 years with excellent reputation

Very simple to Manage

Total of 6 Rental Centres

Multiple contracts in place

Reasonable Profits and Return on Investment

Great fleet of variable vehicles that are well serviced with a maintenance schedule

Finance is usually available for the purchase of the vehicles

Long Lease with reasonable rent

National Group with National, State and Local marketing

Large data base of repeat customers

State of the art website with 24 /7 booking features

Competent, long term staff members

Good returns to an investor or working owner

The current owner is willing to continue work as a manager for a period of 6 to 9 months to ensure an easy transition to the new owner, and remain as an employee.

National long-term rentals

Extensive training for new owner provided

Independent, comprehensive valuation available from 3rd party

### Contact:

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Business Brokers Network  
Australia  
Broker Ref: 21426



Take advantage of this easily operated, well established and profitable opportunity now.