

Exclusive Distributorship Business for Sale Hobart TAS



For Sale

Location: **Hobart**
Asking: **\$449,000**
Type: **Wholesale/Distribution**

Biggest Exclusive Distributorship In Tasmania + Well-Established Turnover \$940,000

This is a business with excellent historical financial returns and offers enormous growth potential. Operating for over 27 years, this statewide business shows impressive year-on-year sales growth. The company holds 3 exclusive distributorships in Tasmania with a large repeat customer base, low overheads, and an e-commerce site for customer orders.

This is a genuine opportunity to acquire a highly successful, well-established Wholesale Distribution business located in Hobart. This business presents a fantastic opportunity for a financial and strategic investor; with annual sales of \$915,266 FY 2023, this is a business with vast growth potential.

Key Points

A state-wide distribution business that has exclusive product offerings from interstate suppliers and over 100 customers state-wide, servicing independent supermarkets like IGA's, Pharmacies, and Corner stores.

A core portfolio of high-profit wholesale goods, operating in a niche market. Of consumables and long shelf-life products

Well-established with processes in place.

Operating in a niche market of consumables and long-shelf-life products.

A savvy operator could capitalize on further increasing the product range and untapped buying power. Increased innovation in technology would streamline current processes even more and increase profits. The premise is custom-fitted with an office and reception area and a well-laid stock storage setup. The business can also be moved anywhere.

The owners have been operating since 1993 and are selling due to retirement.

2023 trading income of \$915,266 and a conservative forecasted 2024 trading income of \$940,000

Easy to operate with minimal outgoings.

Well, Established Highly Profitable Growth Potential This business could very quickly become a much larger business through marketing strategies, technological advancement, or by acquiring synergistic businesses. If you are looking for a business that offers solid financial returns and significant long-term growth potential, then this is the one for you.

\$449,000 plus \$40,000 in SAV. Total Investment \$489,000.

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement

Contact:

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