

High Volume Tourism Business for Sale Darwin



For Sale

Location: **Darwin**
Asking: **Seeking EOI â€” Call to discuss further**
Type: **Tourism/Leisure**

High Volume Tourism Business

Are you a current tourism or transport business operator seeking premium business opportunities across Australia, that are of a size and nature suitable to run under local management? Would you like to have a presence in the booming tourism scene of the Top End of the Northern Territory, with a well-established, market-leading venture?

The Darwin iteration of the Iconic Big Bus International City Sightseeing Tours utilising Double Decker Buses is for sale due to the pending retirement of the current operator and presents a one-off opportunity to a savvy operator.

The business operates all year round and carries tens of thousands of tourists annually and is an integral component of the Top End Capital's tourist network, providing a hop on hop off tour service to Tourist Destinations throughout the bustling Darwin CBD. The business is for sale with the option to either continue operating under the Big Bus Banner or to go independent and is priced below replacement cost.

Key features of the business include:

- * Principal business in its category unmatched market share.
- * International branding and reputation from Big Bus Network.
- * High Net Profit business 2023 FY produced PEBITDA approaching \$600k.
- * Revenue and Profit both show strong growth.
- * Multiple long-term, very experienced staff looking to remain with business.
- * Simple business model has been run under management.
- * Marketing and ticketing avenues already established and proven.
- * Direct exposure to the rapidly growing Darwin Cruise ship industry provides year-round revenue
- * Current Fleet of six Double Decker busses
- * Handover will be included

Seeking EOI Call to discuss further.

Tourism is one of the Top Ends strong growth businesses and Darwin is on many Aussies bucket lists to visit the business provides an essential, high quality, readily accessible tour of the NT capital. Strong, mature, stable tourism businesses suitable to run under management are a rare commodity. Contact Andrew Hahn now on 08 8941 3000 or email andrew@tbsav.com.au for more details on this truly outstanding tourism business opportunity.

Contact:

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