

## Supply Business for Sale Victoria

Ad ID: 98158

Location: VIC  
Asking: **\$2,595,000**  
Type: Wholesale/Distribution / Retail Other

**Major supplier of safety equipment, embroidery and workwear.**

### Business for Sale Description

Supply Business for Sale Victoria Asking: \$2,595,000



This well established business that supplies Embroidery, Workwear and safety equipment was initially established more than 25 years ago, supplying products and equipment to local industry in Victoria. Since acquiring the business in 2010\ the vendors have significantly expanded the company\'s activities to supply and service the construction, mining, gas and oil industries, both interstate and overseas. There are many corporate clients and huge further opportunity can be discussed on inspection. Potential for much more growth is available. A key factor in the growth of clientele during that time has been the outstanding service offered, in addition to being a reliable supplier of PPE Solutions. With new high capacity embroidery machines, web based ordering, and direct access to the company\'s Directors, clients can be assured that their orders are valued and acted upon quickly. Providing quality goods and services in a timely manner so industry can meet their busy schedules and timelines is a key business driver; and a key reason for our continued success. The company is consistently recognised for providing a prompt response, and quick turnaround to all customer requirements for embroidery, alterations and custom made goods. The vendors concentrate on providing quality goods and services in a timely manner, so industry can meet their busy schedules and timelines is a key business driver. Customer service is a top priority. An agile, customer focused business, JSM Embroidery Work Wear and Safety carries a vast inventory of high quality OH&S products and tailored to contemporary industry requirements. An approachable and responsive retailer, we take great pride not only in the level of service we provide; but also our capability to source and deliver the full range of safety items. Whether it is Hi Vis shirts, pants, overalls, footwear, fire-retardant, anti static or wet weather work wear, they supply it all. Also a major supplier to many schools and supply the uniforms. From signs to safety harnesses, whether it is in the field, corporate wear or chef\'s apparel, when it comes to all aspects of personal protective equipment we\'ve got you covered. They also supply chemical and spill containment, fire prevention, first aid and emergency response equipment. The business is open on Saturday mornings for our customers\' convenience, as people do not get time to shop during the working week. Shop hours are - Mon-Fri 8.30am 5.30pm. Saturdays 9 12.30 The embroidery service is A1 with attention to detail regarded with absolute importance. As all embroidery and alterations are dealt with on site we are able to offer fast turn around times. Recent Updates In Sept 2019 JSM was asked to find a solution for ESSO offshore operations in Bass Strait with a garment that would help in the survival time of their employees in a water rescue situation .

In Oct 2020 after numerous trials and testing we designed and manufactured a vest that met the CLO requirements they required .

This will be a mandatory garment as of June 1 2021 which All offshore operators and contactors must wear before boarding any craft going to any platform .

JSM are the only ones with this vest on the market at the moment !!

This is what JSM prides itself on not just being a retail store , but innovative in the market .

Other custom gear

Insect treated FR garments -PNG Oil and Gas

Thermal Coveralls - Oil and Gas

Custom Coveralls - Oil and Gas

Custom FR jackets - Petro Chem industry

Very strong financials available to qualified enquiries after an inspection and discussion with the vendors.

Approx: - 4 million turnover and approx 25% NET profit.

This can be paid down in well under 3 years. Due diligence welcomed by interested parties to substantiate financials.

Extended hand over period available as Vendor will stay on to assist further growth.

Finance available to approved purchasers.

Quote BSV 0917 and call Michael NOW !!! on 0400 645 133, or submit an enquiry.

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**Contact:**  
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Business Brokers Network  
Australia  
Broker Ref: 10594



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