

Profitable Heating & Air Conditioning Business for Sale Mandurah WA



For Sale

Location: **WA**
Asking: **\$399,000**
Type: **Retail Other**

Profitable Heating And Air Conditioning Retailer Net Profit \$276,120.

Generating over \$3.2m p.a. in sales, we are proud to offer this Heating and Air Conditioning Retailer Business. Located in Mandurah, an idyllic coastal locale, this business operates under a brand that has been trading for over 35 years and has become Western Australia's most trusted heating and cooling solutions provider.

This business was established some 35 years ago and has been under the current ownership since 2008. Specialising in retailing, installing, and servicing home heating and cooling systems, meeting the comfort needs of their customers. This business has consistently grown year on year and now generates over \$3.2m in annual sales.

The business boasts a modern well-considered interactive showroom allowing customers to get a real feel of how the heating and/or cooling systems will fit in their homes, This has proven to be a real asset for the business. The premises include ample warehouse storage with easy access for both deliveries and customers alike.

As a proud sponsor of several local sporting teams, this business is deeply ingrained in the local community and as a result is well supported by local builders and residents alike.

Key Acquisition Highlights

Well established and recognised brand.

Very limited local competition.

Steady year on year growth over a long period.

Great local support

Key Financial Data

\$3,215,861 sales revenue in FY 2023.

\$276,120 net profit to one owner working in the business in FY 2023.

Asking Price: \$399,000 + Stock at Value (approx. \$150k)

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