

Line Marking Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **\$6,261,230**
Type: **Services-Other**

Playground Marking Company With \$2M In Net Profits

The playground industry in Australia encompasses the design, construction, and maintenance of outdoor play spaces tailored to children's recreational and developmental needs.

The industry can be largely divided into two categories, 'above-ground' and 'on-ground' and may cater to everything from schools and childcare centres to councils and private play areas.

This business has ridden through the difficulties of trading through two heavily covid-impacted years and is now reaping the rewards of having low overheads, high margins, strong processes and the fact they are disrupting the industry with a superior product offering.

The business is run by a husband and wife team however the structure of the business means that they are both replaceable with minimal training and there is no requirement for any industry expertise or skills for the new owners.

The business currently has a huge pipeline of contracted work and would benefit from growing the team to realise the profits. The low expenses relative to a business generating this revenue means that there is plenty of cash generated to realise future growth and expansion plans.

It is an unfortunate family circumstance that brings this business to the market so with genuine reasons for sale this business is a great investment for an ambitious couple or a strategic purchase for those within the industry.

Total Revenue

FY22: \$2,863,843 (covid impacted)

FY23: \$6,066,242

FY24: \$6,355,230 forecast only

Net Profit

FY22: \$1,092,071 (Covid impacted)

FY23: \$1,963,794

FY24: \$2,006,130 forecast only

Adjusted EBITDA

FY22: \$707,200 (covid impacted)

FY23: \$1,963,794

FY24: \$1,971,130- forecast only

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