

Stairclimbing & Handling Equipment Business for Sale Sydney



For Sale

Location: **Sydney**
Asking: **\$480,000**
Type: **Manufacturing**

Importer And Distributor Of Personal Stairclimbing & Handling Equipment Sydney.

Established in 1997, this business stands as Australia's primary supplier of premium stairclimbers, personal stairclimbers and materials handling equipment, providing comprehensive sales and rental solutions. It offers a wide range of stairclimbers for transporting heavy loads and conveying people with restricted mobility.

All stairclimbers are engineered, designed and built to eliminate lifting related injuries. Stairclimber technology integrated into high quality machines makes transporting heavy loads up and down stairs efficient, safe, cost-effective and back injuries become a thing of the past.

Its distinguishing factor lies in the exclusive distribution rights it holds with carefully selected overseas suppliers. These ingenious machines are engineered, designed and manufactured in the USA, Austria, Italy and other European countries, enabling this Australian company to remain a market leader in the field of safe lifting practices for over 25 years.

With offices and service divisions in Sydney and Melbourne, complemented by distributors across Australia, the company ensures broad accessibility.

The revolutionary people-carrying range of personal stairclimbers allows individuals a quality of life they otherwise may not be enjoyed without the use of this ingenious, life-changing equipment.

Recognised as the leading supplier of top-notch stairclimbing solutions, the company also serves as a provider for the National Disability Insurance Scheme (NDIS), offering individuals a higher quality of life made possible by the use of these innovative equipment solutions.

Customer Base:

The customer base comprises transport and logistics companies (removalists love these machines), hospitals, government departments, educational institutions, retail businesses and a multitude of commercial and industrial enterprises.

Over time, these sectors have recognized the pivotal role of safe lifting practices and stairclimbing equipment in improving operations and supporting individuals with restricted mobility.

Lifting heavy fridges and other white goods and appliances, photocopiers, boilers, safes, vending machines, air conditioners, ovens, switchboards, electric motors, floor-sanders, gas cylinders, commercial kitchens, office equipment... the applications are endless.

Notably, the company's people-carrying personal stairclimbers have revolutionized mobility solutions, leaving a profound impact on multiple fronts.

Hospitals and aged-care facilities increasingly value the presence of personal stairclimbers, acknowledging their immense benefits in aiding patients' mobility.

Contact:

Dru Morgan
or 1300 577 297

aubizbuysell.com.au/119908

Business Brokers Network
Australia

Broker Ref: 20986



Occupational therapists commend the transformative opportunities provided to their patients, thanks to the advanced technology integrated into the people-carrying personal stairclimbers.

Sale Price \$480,000 + SAV

For a full Information Memorandum, use this link to complete the confidentiality agreement -

<https://forms.gle/JsvQqTciGc67KTGVA>