

Facilities Management & Cleaning Business for Sale Adelaide



For Sale

Location: **Adelaide**
Asking: **\$3,900,000**
Type: **Services-Other**

Facilities Management & Cleaning Business Metro Adelaide

We take immense pride in presenting a highly prosperous and lucrative commercial cleaning company based in South Australia, offering you a golden opportunity to own a thriving enterprise with an unmatched track record of excellence.

Achieving remarkable sales of \$6,768,695 for 2023, following the impressive success of \$6,391,155 in sales for 2022, it's evident that this commercial cleaning business is not just successful but primed for sustained growth.

This isn't just a business acquisition; it's an entry into a market with limitless potential, where the demand for top-tier cleaning services and facilities management is on a constant upswing.

Immerse yourself in a market with boundless potential, fueled by a rising demand for top-tier professional cleaning services. In 2023, the company garnered a staggering net profit of \$1,110,751 underscoring its unwavering commitment to excellence, with an ISO 9001 accreditation, and its ability to deliver extraordinary results for commercial clients.

Acquiring this facilities management & commercial cleaning business opens doors to a plethora of lucrative opportunities across various industries, including offices, retail spaces, healthcare facilities, educational institutions, student accommodation, motel & accommodation and many more. With a diverse client portfolio and the potential for long-term contracts, you'll enjoy a stable revenue stream and the chance to expand your business in a burgeoning market.

Investment in this opportunity unlocks access to a proven business model, an established customer base, and a sterling industry reputation, positioning you for unparalleled financial success. What truly distinguishes this company is its steadfast dedication to quality and customer satisfaction. The team of highly skilled account managers and staff consistently goes above and beyond to ensure each commercial cleaning job meets the highest standards.

Leveraging industry-leading techniques, state-of-the-art equipment, and Eco-friendly cleaning products, they deliver flawless results, leaving clients' business premises impeccably clean and sanitised.

Beyond the financial gains, the owner is committed to providing comprehensive support and training to the purchaser. You'll receive guidance in every aspect of running a successful commercial cleaning business, from operations and marketing to customer acquisition and retention. Armed with the tools and knowledge provided, you'll navigate the industry with confidence and achieve your entrepreneurial goals.

Contact:

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Business Brokers Network
Australia
Broker Ref: 21440



Investing in this facilities management & commercial cleaning company in South Australia is not just a financial decision; it's an opportunity to step into a proven business model with a robust financial outlook. Seize the opportunity, capitalise on the projected sales for 2024, and embark on a journey of financial prosperity and professional fulfillment.

Sales:

2024: \$6,800,000 Forecast

2023: \$6,768,695

2022: \$6,391,155

EBITDA:

2024: \$1,114,544 Forecast

2023: \$1,110,751

2022: \$1,169,366

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement
- <https://forms.gle/QMDcQKgycDuwymbKA>

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