

Mortgage Broking Business for Sale Adelaide



Mortgage Choice

THRIVING MORTGAGE CHOICE FRANCHISE IN PORT ADELAIDE, SA

Seize this unique opportunity to take over a well-established Mortgage Choice Franchise in the bustling city of Port Adelaide, South Australia! This franchise comes with a significant \$143M Loan Book and a history of strong performance and profitability.

Key Features:

Established Brand Presence: Operating robustly in Port Adelaide, this franchise has become a staple in the local mortgage and finance sector. Capitalise on the brand's longstanding reputation and community trust and backed by realestate.com.au, the leader in online research, making property investment simple, efficient and stress free.

Impressive Loan Book: The franchise features a substantial Loan Book valued at \$143 million. This established portfolio is primed for continued growth and offers a significant advantage in the competitive finance market.

Consistent Revenue Streams: Enjoy a reliable trail income of \$192,000 per annum, underpinning the business's financial stability. This consistent income provides a solid base from which to expand further.

Strategic Location: Perfectly positioned in the heart of Port Adelaide, the franchise benefits from high visibility and traffic, ensuring a steady influx of potential clients.

Secure and Spacious Premises: The business operates from leased premises with a stable lease agreement, ensuring you have a well-established base for all operations without the immediate concern of relocation.

Skilled Support Staff: Benefit from the expertise of dedicated, experienced staff who will help maintain the smooth running of day-to-day operations.

Opportunity for Expansion:

With its robust financials and strategic positioning, the potential for scaling up operations and increasing the Loan Book size is significant. Port Adelaide's real estate market is burgeoning, offering more opportunities to capitalise on new mortgage and financing needs.

Financials and Further Details:

Total Revenue for the period 2022-2023: \$357,000 illustrating the lucrative nature of this business

For Sale

Location: **Adelaide**
Asking: **\$630,000**
Type: **Services-Other**

Contact:

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aubizbuysell.com.au/121930

Business Brokers Network
Australia
Broker Ref: 21882



Scan the QR code to view online

opportunity.

Don't miss out on this chance to own a flourishing financial services business. Ideal for those with a passion for finance and a drive to thrive in a dynamic industry.

Vendor Finance is available to the right applicant.

For more detailed information and to take the first step towards your successful future in the mortgage industry, please email Lesley D'Arcy at ldarcy@bc.com.au.

Act now to harness the full potential of this profitable Mortgage Choice Franchise in Port Adelaide!