

## Concrete Taxi Franchise Business for Sale NSW

Ad ID: 96786

Location: **NSW**  
Asking: **\$50,000**  
Type: **Services-Other / Construction**

### Concrete Taxi franchise - Wollongong Region! Proven model! Customers provided!

#### Business for Sale Description

Concrete Taxi Franchise Business for Sale NSW  
Asking: \$50,000



Established in 2002, Concrete Taxi has been proven franchise model. There are currently 20 franchisees located in Brisbane, Sydney area, and Perth area.

Concrete Taxi is now ready to expand into the Wollongong region.

Concrete Taxi gives the flexibility for the customer to order the exact amount of concrete needed, when needed, and where needed.

Mainly suitable for amounts under 2 cubic meters, Concrete Taxi can go to a site 24 hours a day, 7 days a week.

The well-established customer base includes:

- home renovation specialists
- building and construction companies
- all commercial & domestic customers looking for fast and small amounts of concrete for their work environment
- government departments (local, state and federal)

The dedicated Australia-wide Call Centre attracts around 4,500+ enquiries per month. A complete job package is passed on to the Franchisee via a GPS messaging/tracking system.

Franchisor fees are 6%, and a contribution to the Marketing Fund is 6% of gross sales.

The ideal franchisees role is to be a hands owner / operator, pleasantly engaging with clients to satisfy their concrete needs Concrete Taxi sells on Service, not Price!

The ideal franchisee is also a good ambassador promoting the company, takes care of their equipment, and has pride in their work.

Most Franchisees operate from home, with the truck carrying the bulk of their operating requirements.

Previous experience in construction, while handy, is not necessary as it is assumed that you have no real product knowledge.

Around half the existing Franchise group were former customers, who liked the idea and bought into the Franchise.

An MR truck license is required.

The flexibility of an operator to adjust through a day is a must (E.g. job sizes can shrink or grow, and particular site issues may be confronted).

Some night work is usual from time-to-time, and the additional income needs to be balanced with safety and lifestyle considerations.

The Initial Franchise Fee is \$50,000 (+ GST) for a 5+5 year Agreement period + An initial marketing contribution of \$2,750 (including GST)

Businesses also require a purpose fitted vehicle. Licensed on the road, a new vehicle is approximately \$180,000 (+ GST). The ideal truck is a Hino FC 1124.

Finance is available to approved applicants.

Please contact me to find out more about this franchise, or a franchise in your area.

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