

Rental Cottages Business for Sale Tasmania



For Sale

Location: **TAS**
Asking: **Offers over \$990,000+SAV**
Type: **Accommodation-Other**

Rare Freehold Outstanding Short Term Rental Cottages+Cafe Net Profit>\$160,000

A Tasmanian Gem-Looking for a Sea Change Opportunity? This business is the perfect escape and has it all.

We are excited to introduce you to a freehold opportunity, offering a seaside lifestyle, with consistent income, in a scenic township of North West Coast Tasmania, overlooking Sawyer Bay in the Australian Tourism Award-winning township of Stanley.

Touchwood Cottages, Gallery & Cafe is a standout business that has grown over the years due to the current owner's hard work, ideas and management acumen.

This business enjoys a remarkable reputation from all customers supported by locals & tourists.

Centrally located in CBD Stanley, it is widely loved by customers for its delicious food (including homemade cakes and scones) & coffee, A1 customer service, immaculate store presentation plus water views.

On offer are the following standout features that you cannot discount when buying a business:

- Perfect CBD location offering ocean views from the café & cottages and walking distance to all amenities.
- Offering multiple income streams with; café sales and self-contained accommodation.
- Strong repeat clientele-mix of locals & tourists.
- Due to high demand and limited competition in the area, allows tremendous potential to grow this business further by providing evening dining.
- Easy operations would allow new owners to transition into this business with ease.
- Current owners are not chefs by trade, however have excellent staffing arrangements with all staff keen to stay on.
- Award-winning business- TripAdvisor Traveler's Choice (annually), including 2022.
- Customers love it- Booking.com rates it 9 out of 392 reviews, and 4.5 out of 5-star reviews on TripAdvisor.
- Café is fully licensed and can seat approx 35 patrons inside and around 16 in the outdoor area.
- Currently operating only 5 days per week, with potential to open 7 days including evenings (Owners take 6 weeks holiday every year without closing the business).
- Booking system that allows the business to be on all the big booking websites such as Booking.com, Qantas etc.
- Room for expansion in accommodation by including more online booking platforms e.g. Air B&B.

Contact:

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Business Brokers Network
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Broker Ref: 18583.1



□ Gallery is now extended to cafe.

Current owners of 7 years looking to retire and hand over a quality, healthy and thriving business, which has room for growth, and we believe that there has been no stone unturned to enhance the presentation and quality of this property

All the hard work has been done entire property refurbished and repainted inside & out, with beautifully maintained property & grounds.

Stock is approx \$35K-40K.

A new owner may choose to reside in one of the cottages.

With a population of approx 550+ people, Stanley is one of Australia's top tourist towns. (As per Tourism Tasmania Visitors to Tasmania in Sep 2022 quarter were 966,500 (up 48%) and around 227,000 visited the North West Coast)

Netting more than \$160K annual profit this business provides a regular and consistent income, with ample opportunity to grow the Café by offering evening meals, and Accommodation income by incorporating other booking platforms such as Air B&B, owners have recently closed the gallery but it can be opened if required by new owners.

If you are looking for an investment that will reap the rewards from day 1, or a business offering a peaceful lifestyle in a coastal tourist town of Tasmania, then this business is calling you for an inspection.

For further information contact the Paul Scott business broker on 0477771098, or email pauls@businessbrokersnetwork.com.au or phone Praveen Pant 0432 256 682

INTENDING PURCHASERS TO MAKE THEIR OWN INVESTIGATIONS AND ENQUIRIES IN RELATION TO THE BUSINESS AND NOT TO RELY UPON WARRANTY OR STATEMENT MADE BY THE VENDOR OR BY ANYONE ON HIS/HER BEHALF; Please Note: All figures quoted are approximate.

