

# Niche Product Manufacture & Distribution Business for Sale Newcastle NSW



## For Sale

Location: **Newcastle**  
Asking: **\$1,400,000**  
Type: **Wholesale/Distribution**

### Manufacture And Distribution Niche Product Profit \$440,000 Newcastle.

This remarkable business opportunity is the result of the owner's decision to retire, creating a unique prospect in the market.

This venture offers a compelling combination of low staffing overheads and substantial profit margins, operating within the Compliance & Safety sector of the expansive recreational industry. The financial report for 2023 reveals an EBITDA exceeding \$500,000, all of which has been achieved without the owner's day-to-day involvement.

Here are some key highlights to consider:

- Established since 1995, with the current owner taking the helm in June 2014.
- The owner's motivation for selling is their desire to retire at the age of 70.
- The owner has expertly streamlined the business operations to a point where their daily presence is no longer necessary.
- Operating hours are from Monday to Thursday, 9 am to 3 pm, providing a favourable work-life balance.
- This business has the flexibility to be run from any location along the East Coast of Australia.
- It boasts exceptionally low staffing requirements, making it an ideal venture for a working couple to manage effectively.
- The relationship with a high-quality Chinese manufacturer has been cultivated over 12 years, ensuring top-notch product quality.
- The company maintains a very healthy financial record with minimal outstanding accounts receivable.
- Possessing 18 domain names that consistently rank at the top two positions on Google, the business has a strong online presence.
- Opportunities for future growth are substantial, with designs registered in the UK and EU, as well as a pending patent application in the USA, tapping into a market approximately 100 times the size of Australia.
- All products and accessories meet stringent AS/NZS benchmarks, guaranteeing quality and compliance.
- The level of competition is notably low, positioning this business as a dominant force in its sector.

This opportunity combines a successful and well-established track record with a strong growth potential, making it an attractive proposition for those looking to enter or expand in the Compliance & Safety sector within the recreational industry.

### Contact:

Dru Morgan  
or 1300 577 297

[aubizbuysell.com.au/119512](http://aubizbuysell.com.au/119512)

Business Brokers Network  
Australia  
Broker Ref: 20848



A detailed information memorandum is available to qualified parties, copy and paste this link to complete the confidentiality agreement - <https://forms.gle/fmCmny4D7QryPBxM8>

