

Multi Site Psychology Clinics Business for Sale Brisbane



For Sale

Location: **Brisbane**
Asking: **\$295,000**
Type: **Refer to Broker**
Health/Beauty / Services-Professional

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Established in 2017, the business has grown to 24 practitioners (both employees and consultants) over two sites. Offering mainly private services and medicare (mental health care plans) supported, there are also some EAP, NDIS and couples counselling offered, which are certainly additional areas to grow the business. Increased room/practitioners utilisation from the current approx 55% can also be found through continued use of SEO and building additional referrer relationships, with GP packages and introductions being a great opportunity to grow the business. Psychiatrists may become another source of referrals moving forward with changes to the TGA. Further embracing neuro-diverse clients/participants may also be an option for the new buyer to add developments assessments to further add to the income and profitability of the practice.

This is an amazing opportunity to launch into the highly in-demand mental health industry. With the clinics fully under management, this is a perfect opportunity for an allied health or healthcare/medical group as a key acquisition to add to their portfolio. Another opportunity is the ability to add service offerings into different modalities that support and complement the current service offerings where there are synergies between disciplines. There is a breadth of team members with various areas of specialisation allowing a diverse client base to be supported.

Key points:

- Main clinic with modern high end custom fit out in prime location
- Over 20+ psychologists, 1 FT practice manager + support staff
- Opportunity to grow to become multi disciplinary clinics
- Room for additional room utilisation
- Referrals from over 80 GP's
- Both clinics fully accessible, bathrooms, kitchen, waiting area
- Billings 2023 \$1.7mil +

Leases

Current owner is in negotiation with the landlord re the rent which hasn't been finalised strategically to enable the new business owner to be involved in these negotiations. Owners are selling due to extended periods overseas together with a change in career direction.

For further information or to complete the confidentiality agreement, please enquire Now.

Business Brokers:

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