

Trophy & Awards Supplier Business for Sale Brisbane

Ad ID: 78897

Location: **Brisbane**
Asking: **\$245,000
+ SAV**
Type: **Wholesale/Distribution**



This Trophy, Award & Associated Product Provider, is a Supplier to A Large Number of Long-Term School & Childcare Clients (Being The Main Client Segment), Corporate/Business Clients, And Sporting & Recreational Club Clients. Includes a Very High 85-90%+ Repeat Order Purchasing Rate, Per Annum... And High Profits Are the Direct Result. This is One of the Best, Highest Quality & Great Paying Client List, You Could Have In Business!

Business for Sale Description

Trophy & Awards Supplier Business for Sale Brisbane Asking: \$245,000+ SAV

- Established 38 years ago, this is an extremely long-standing business, having always chosen to specialise in supplying the school/childcare segment their trophy & award products. Also includes a large and notary, corporate/franchise and business clientele. Sporting and recreational club market has simply been generated as a result of being so well established, referred, and renowned within the greater Brisbane region.
- This would be a highly advantageous acquisition for an existing trophy or related awards business.
- This owner has been deliberately complacent about marketing or advertising this already profitable business, as an extremely high client re-order rate is enjoyed by this business. Keeping all marketing and advertising efforts at bay. For a new owner, deriving sales from a webstore and website marketing could be first on the priority list, if a new owner wanted to gear sales upwards!
- Clients pay a 50% deposit upon ordering, if haven't already proven their payment history. Even schools/childcares pay within fast, within only 7-14 days from ordering. This business offers a positive cashflow, which keeps any business owner resting easy. When you have a business where its high quality, and consistently large volume

ordering clients have continued to return for between 10-17 years, then you know you have something that business/school clients want and keep coming back for. This business offers a financially supportive lifestyle.

- A new owner is able to expand upon products being imported, including able to outsource any overflow or assembly or production of products to trusted suppliers, and this activity still generating a passive income.
- For years, this owner has been content with the inbound client purchases, meeting all the net income needs of this owner.
- This is certainly no ordinary business, especially when you see the long list of high quality, notary clients. Many being the largest within their region.
- You can become involved with a business that offers products which are always in demand, no matter the economy. There are always new children passing through grades and engaging in different endeavours at school, childcares, sporting events etc. There will always be corporate businesses, national, international brands who need to call on this business, making this their main awards supplier. You'll be delighted at the rate that the money flows into this business.
- It is personally and financially rewarding to provide trophies and awards to clients.
- This owner has planned this retirement for years. Being a baby boomer, having nearly two decades with this business, it is simply time to transfer this wholesome business to a new, enthused owner or related industry trophy business. Be ready to assume this extensive, long term loyal and "die hard" client fan base. These clients return often, which will bring you pure delight, knowing that you have a business offering what clients what they want!

\$245K + SAV (\$15K approx.)

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