

## Vehicle Product & Service Business for Sale Brisbane

Ad ID: 79666  
Inactive

Location: **Brisbane**  
Asking: **\$339,000  
+ SAV**  
Type: **Services-Other**



### Niche & Market Leading Vehicle Product & Service Based Business, Extremely High Profit

#### Business for Sale Description

Vehicle Product & Service Business for Sale Brisbane Asking: \$339,000+ SAV

Brisbane Based, Extremely High Profit, Niche & Market Leading Vehicle Product & Service Based Business (Very Few Direct Competitors & High Average Dollar Invoice, Per Client). Has a 36 Year History and a Diversity of Sales, Across Thousands of Direct & Trade Clients. Owner Office Based, With a Mechanical & Office Manager. This is a Positive Cashflow Business. You Must See This Net Income, to Believe it!

- Established for more than the last 36 years, this is one of the greater Brisbane area's market leaders within this highly profitable and extremely lucrative niche market segment, within the mechanical industry.
- The average dollar sale per client will literally get your head turning, and so will this extremely high net return. So much profit that a new owner can choose to be office based, within this business, (needing no trade or prior industry experience), or to replace owner hours with staff, and still make a great yield per annum.
- With there being an office and mechanical manager in place, this business's diverse services and products are provided by a team of well-trained staff. These staff all have direct contact with the clients, making the role of this owner, even more flexible.
- There are so few competitors able to assume any of this business's market share, and actually choose to refer their clients instead.
- This business's convenient position and sheer size offers ample sales growth capacity for any new owner to tap into and profit from. Many times this business is simply booked up, in advance, with sales volumes being in the millions. This investment is unabashed in providing a new owner a high return on investment, and yields a higher

average dollar sale, per invoice than most other operators within the entire mechanical industry. This business's sales are not based upon general car servicing...

- This business simply specialises in a niche segment which is always required. Becoming the trusted, 'go to' business for thousands of clients and a growing number of trade/business clients. It is renowned and offers a trusted quality of workmanship by its managers and staff, including fast turnaround times. These attributes being the main reason for accruing such a large 10,000 client base of trade, commercial/business & private vehicle owner clients. These clients have remained loyal for many decades!
- This business does what others can't or don't do, within this large, growing Brisbane region. Making money is easy for this business, and is being consistently made, with the majority of all client payments receipted upfront. There exists a high "barrier to entry," protecting the commercial interests of any new owner. Its long term team (including managers) completes all client jobs on behalf of this owner. Its gross profit margin is also extremely high, providing a great financial reward for increasing sales. There is ample net profit to hire a staff member to replace this owner's time input. Client bookings are constant and plentiful – always. The sheer capacity of this business is astounding!
- A new owner could add many more trade, commercial/business clients, as with attracting more clientele from the growing and highly populated areas surrounding this operation.
- With this enviable positive cashflow just wait until you see just how much this owner takes home as profit. This business can set a new owner up for many years or decades to come. Again, needing no industry background or skills. There is ample opportunity for an existing mechanical business to bolt this on and assume this market leading position. Could also continue to target the 4WD sector, supply tyres, suspension etc.

This unique, high profit, niche market player provides ample commercial and financial protections and rewards. A genuinely high return for only investing \$339K + SAV (\$90-95K)

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