

[UNDER CONTRACT IN 11 WORKING DAYS] Business for Sale Brisbane

Ad ID: 62768

Location: **Brisbane**
Asking: **\$499,000
+ SAV**
Type: **Wholesale/Distribution**



Highly Profitable, Mobility Scooters, Aged Care Aids/Equipment & Accessories.

Business for Sale Description

[UNDER CONTRACT IN 11 WORKING DAYS] Business for Sale Brisbane Asking: \$499,000+ SAV

This is a Highly Profitable, Brisbane Based Provider of a Large Range of Mobility Scooters, Aged Care Aids/Equipment & Accessories. Hundreds of Medical/Hospital/Health/Nursing Home & Aged Care Staff & Professionals Constantly Refer New Clients! Enjoy The Financial & Lifestyle Comforts of this High Sales Growth Operation. The Client Demand & Government Money is Constant...With a 25 Year Trading History, the Client Loyalty is Massive - Returning Often!

- Established for the last quarter of a century, this is a stable and consistent sales and profit base, with this net income growing dramatically in 16/17, organically. This owner has become extremely comfortable with this 5 day lifestyle and office based business, having staff employed for up to 13 years, in main roles within this operation.
- This single owner is commercially protected as a registered dealer of M.A.S.S products (QLD Health), products and services for NDIS clientele (National Disability), as with this business's own branded and exclusive product range. The product range is large, and of a high quality, as this business partakes in being part of a highly successful, nationally recognised buying group, with no on-going fees.
- This business is one of the only without a same name, branded business within SE/QLD, and yet is supported by a national brand, importing, and providing marketing and product distribution support.
- This business exists conveniently, within this fast growing, SE/QLD corner.
- This business is able to tap into the government funding offered to clients for all their mobility product needs.

- This is a low cost business, providing extremely high net profits annually. This sales and net income growth in 16/17 having been achieved even whilst the overall advertising budget was less!
- Offering exclusive aged care/mobility products only strengthens this business's position within this envied industry. It also has a very high percentage of clients who have remained loyal, over the long term, returning for all things mobility – for many years, to date.
- This is a unique operation, on offer to any new owner/investor, making it easy for a new owner to enter this fast moving and highly lucrative, government funded and supported industry.
- This owner has become extremely comfortable and now must relocate out of QLD.
- This business would benefit from a new owner enthused about tapping into and generating even more sales growth and income opportunities (i.e. offering product hiring, expanding the current product range etc.). A new owner will benefit from the financial, commercial and existing market share strength, from day one, including the cash flow from a constantly returning clientele. Combine this with a high rate of inbound industry referrals, as this business is a proud, specialist product provider, able to provide a more extensive range than most in the market.
- Being surrounded by hospitals and being conveniently located, it provides client parking at its very door!
- This business has earned all of its high net income yield by providing what a growing number of citizens need and want to live a better quality of life.
- This business is experiencing an organically generated growth, as this owner has not encouraged it, actively – being extremely comfortable with this financial reward and the lifestyle being offered here. This owner confesses that this is a highly enjoyable business to be part of! With a gamut of commercial protections, and a ¼ of a century trading, this would have to be one of the most lucrative, profitable and popular business to become owner of.

It is a rare opportunity to get access into this high demand, growth industry. With an ageing population, being in the right place at the right time, and owning a business of this kind, just makes business ownership that much easier. Step into a long term security, and just watch while the overall market demand continues to grow – We need a new owner who wants to tap into this deep wellspring. Can't wait for you to see the high net income amount, for only \$499K + SAV (\$35K)

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